

Ramco Aviation Solution

Version 5.7.6

Enhancement Notification

Sales

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WHAT'S NEW IN EXCHANGES?

Requirement to bill back repair prior to completion of repair in a top assembly exchange

Reference: AHBF-14112

Background

Exchange of parts is a common scenario in MRO maintenance cycle. When parts get exchanged, customers are billed based on any one of the following models:

1. Exchange with Repair Bill Back

In this model, the customer is charged with an exchange premium initially and the repair cost is also charged on the customers as a bill back. In **Ramco Aviation Application**, this is referred as 'Exchange with Repair'.

2. Exchange without Repair Bill Back

In this model, customer is charged with an exchange fee which is inclusive of an estimated repair cost of the core unit. Post servicing the core unit, there is no bill back. Hence, the value difference between the estimated amount and the actual repair cost is absorbed by the MRO. In the system, this is referred as 'Flat Exchange'. Currently, the system does not support flat exchange of top assembly. Only in the case of sub-assembly standard exchange, flat exchange is supported.

The current change encompasses the requirement of component MROs whose primary operating model is top assembly exchange, and the billing model is 'exchange with repair bill back'. In this model, while the exchange fee gets billed on the customer as soon as the source unit is shipped, bill back for repair cost is made under three different models as given below:

- <u>Repair cost billed after the core unit is serviced:</u> In this model, the core unit received from the customer gets serviced. Upon completion of the work, the customer is billed as per the agreed terms. As per this model, the MROs cannot bill their customer for the repair cost of core unit, until the core unit gets serviced.
- 2. Estimated repair cost billed upon receipt of the core unit:

In this model, the core unit received from customer is inspected first and estimates are prepared. Customer is billed based on this estimates without having to wait for the core unit to get serviced. This model helps the MROs to postpone the servicing of the core units to a later point as the customer is already billed based on an estimate.

This model helps the MROs to process the bills earlier as compared to the first model.

- 3. Estimated repair cost billed for agreed work scope as soon as the source unit is shipped and any Out of Scope (OOS) element is billed later when the actual OOS info is available In this model, as soon as the source unit is shipped to the customer, MROs send the bills to the customer for the exchange fee which will include an estimated charge for the agreed work scope items. After the core unit is received from the customer, the parts get inspected and estimates are prepared. Customer is billed for any out of scope items post the actual inspection of parts.
- 4. <u>Repair cost billed progressively as and when the work gets competed</u> In this model, the core unit received from the customer is routed to work center. As and when some tasks get completed, the customer is served with a bill for the services carried out so far. In this model, the MRO sends the bills progressively for the work completed so far, without having to wait for the core unit to get serviced completely.

As per this model, MROs need not wait for the entire unit to get serviced but, can start billing the customer as and when the tasks get completed, progressively.

While the application currently supports the first model of bill back, this change is about the 2nd and 3rd models.

Change Details

Customer billing is primarily based on the 'Eligibility' for billing and 'Source' for billing. Billing milestone recognizes the eligibility for billing through 'Invoicing Event' and source for billing through 'Invoice Basis'. Sale Contract billing milestone is enhanced with a new set of invoicing events for top assembly exchange: 'Exchange Issue' to cater to the billing of Exchange fee where issue of the exchange unit to customer determines the eligibility of billing and '**Every Quote Approval**', for the bill back of the repair cost/ out of Scope items, where Quote approval determines the eligibility of the billing.

Sale Quotation is enhanced to facilitate incremental quote for such repair bill back with estimated repair costs by flagging the items already billed in the previous revisions of the quote.

• Sale Contract: Invoicing and Payment Tab:

A new control 'Invoice for' with values 'Top Assy. Exch.' and "Regular Repair" is added in the header and multiline. Currently, the milestones defined in the Contract are that of a Regular Repair. Flexibility to define top assembly exchange related milestones are not provided in the Contract. With the introduction of 'Invoice for', milestone specific to regular repair and top assembly exchange can now be defined. (Refer Exhibit 1)

- Note: Milestones with Invoice for as Top Assembly Exchange has to be defined if Top Assembly Exchange is set as allowed in the Part Handling details of the contract.
 - Invoicing events applicable for 'Top Assy. Exch.' are 'Exchange Issue', 'Every Quote Approval' and 'Work Completion'. Exchange Issue denotes the fulfilment of the primary obligation of the Customer Order, which is identified through the confirmation of the Issue document through which the part is issued to customer in an exchange. Every Quote Approval denotes approval of quotation document, prepared subsequent to the fulfilment of exchange issue milestone, for the repair bill back/ out scope items identified during estimations for the repair. 'Work Completion' denotes the completion of the repair/ overhaul for the customer part which is received and would be converted as owned Part. This is identified by the closure of the Shop Work Order.

Sale Quotation

- A new control 'Unbilled Value' is added in the 'Quote Main Info.' to display the value being quoted but not invoiced in the quotation, which is being revised with new items for billing. (refer Exhibit 2)
- A new column 'Unbilled Value' is added in the 'Pricing summary tab.' (refer Exhibit 3)
- A new control 'Invoiced?' Is added in 'Materials' and 'Resources' tab pages in **Manage Sale Quote** for displaying the new items in the quote, which is not already billed.
- Progressive Invoice can be raised for the new Quote revision with new unbilled items. Process Invoice in Service Sale Billing is enhanced with the capability of invoicing with new quote revisions with unbilled items.

For Invoicing of Exchange fee as explained in the above three models, 'Invoice for' is to be selected as "Top Assy. Exch." and invoicing event to be selected as 'Exchange Issue'.

- <u>Repair cost billed after the core unit is serviced:</u> In this model, Invoicing event which triggers the milestone to raise Invoice will be selected as 'Work Completion' and 'Basis – Regular' (Invoice Basis) which is the source of billing is to be selected as either "Quote" or "Actuals".(Refer Exhibit – 4)
- Estimated repair cost billed upon receipt of the core unit: In this model invoicing event which triggers the milestone to raise Invoice will be selected as 'Every Quote Approval' and 'Basis – Regular' (Invoice Basis) which is the source of billing should be selected as "Quote". (Refer Exhibit – 5) In pricelist, pricing definition of exchange fee does not include estimated repair cost. MRO can

estimate the repair cost without servicing the core unit. MRO can quote the estimated repair cost and raise the bill based on the quote.

- 3. Estimated repair cost billed for agreed work scope as soon as the source unit is shipped and any out of scope element is billed later when the actual OOS info is available In this model, invoicing event which triggers the milestone to raise Invoice will be selected as 'Every Quote Approval' and 'Basis – Regular' (Invoice Basis) which is the source of billing should be selected as 'Quote'. (Refer Exhibit – 5) Pricing definition in pricelist for exchange fee also includes repair cost. On receiving of core unit from the customer and for the out of scope elements identified, MRO can create incremental quote and all the tasks are fetched in Quote. The tasks which are in scope and billed as part of the Exchange fee can be selected with Billable as 'No' against that task. MRO can select the out of scope elements invoice for those elements.
- Note: Progressive billing based on task closure for repair cost bill back is not supported in a top assembly exchange scenario.

Exhibit 1

Manage Sale Contract

| Main Con | tract Details | | | | | | | | | | | | | - 2 | |
|-----------|------------------------|--------------------------------|--------------------------------|----|------------------------|------|----------------------------------------|------------------------------|------------------|-------------------------------------|-------------------------------|-----------------------|-----------------|-----|--|
| | Con | itract # / Re ontract Cates | v. ≓ exc-best-001 pory | /1 | | | | Contrac Sal | t Type e Type | Customer Specific T & M | Contract State Contract Da | Revised 01/01/2015 | | | |
| | | Custom Effective 1 | er # 400007 from 10/08/2015 | | | | | Customer Effec | Name tive to | Customer 9 | Curren User Stat | EY CAD | | | |
| Std. & T8 | M Pricing Sale Type | Fixed Pric | ing UB Pricing | • | UB Rev. Recog. Prid | Mat. | Pricing C | aps Res. Pricing C | aps - | Ext. Ser. Caps Inv. & Payment T/C/D | Remarks | | | 0 | |
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| 2 | Regular Rep | ar v | Regular | ¥ | FINAL | | ✓ Wor | rk Completion | ~ | Event Desription Top Assy. Exch. | to (Day) | 1 | iggering task a | | |
| 2 | Top Assy. E | ich. 🗸 | Regular Regular | * | FINAL FINAL | | ✓ Excl✓ Wor | hange Issue rk Completion | ž | • | | | | | |
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| - Auto S | iet-Up Optio | n for Regul | lar Invoice | | | | | | | | | | | 1 | |
| | Rel. pre | p. before Ev | ent? | | * | | | Set up of Invoice Relev | sse [_ | | Release of RTB Invoice | | Ŧ | | |
| | | | | | | | | Save 1 | Invoice | e Terms | | | | | |

Exhibit 2

Manage Sale Quote - Main Info. tab

| * 🗎 Manage Sale Quotation | | | | | | | | | III | こと即日本 | ? . | |
|---------------------------------------|----------------------------------|-----------------|--------------|---------------------|---------------|------------|------------------------|------------|--------------|----------------------|----------------|------|
| Quotation # / Rev. # CO-007744-2015/0 | Customer Name | Customer 9 | Cust. C | Order # CO-007744 | 2015 | [| Quote Value 5000.00 | 0% of | Repl.Value | 0.00000000 | | ^ |
| Exchange Rate 1,00000 | Total Qtd. Value (Base Curr.) 50 | 100.00 | Quote | Status Fresh | | Ĩ | GP Margin Cost | 0.00 | 0% Profit | 0.00 | | |
| | | | | | | Ī | BER ?No | | Exch.? No | NA | | |
| Main Info. Ref. Info. Materials | Resources Ext. Services | Direct Qt. Info | AddL Charges | CO T/C/D C | 0 Maint. Obj. | Pricing St | ummary As | sessment 1 | info. | | | |
| Quote Details | | | | | | | | | | | | |
| Quote Date | 09/30/2015 jj | 1 | | Quote Basi | Firm | |) v | | | | | |
| Price Held Firm (Days) | | | Std. A | pp. Lead Time (Days | | | | | | Customer Approval | Not Required | - 11 |
| Quote Category | | | | User Statu | | | ¥ | | | Cust. Service. Rep 👂 | 00006028 | |
| Description | | | | Remarks | | | | | | Unbilled Value | 0.00 | |
| Reference Document Details | | | | | | | | | | | | |
| Customer # | 400007 | | | Customer Name | Customer 9 | | | | | Sale Type | FP | |
| Pricing Basis | Fixed Price by WU | | | Contract # | EP-PIECEPART | 10-1 | | | | Cust. Order # | CO-007744-2015 | |
| Event # | | | | Exec.Doc.Type | Shop Work On | der | | | | Exec.Doc.# | CWO-008746-20 | 15 |
| Repair Process Code | Repair | | | | | | | | | | | |
| Warranty Details | | | | | | | | | | | | ~ |
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Exhibit 3

Manage Sale Quote – Pricing Summary tab

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| Pricing E | Flemets | Last Approved Quote | Revisions | Current Quote | Unbilled Value | | | | | | | |
| Material | -T&M | | | | | | | | | | | |
| Material | -Fixed Price | | | | | | | | | | | |
| Labour-1 | T8M | | | | | | | | | | | |
| Exchang | e Fee | | | | | | | | | | | |
| Labour-F | Fixed Price | | | | | | | | | | | |
| Other Re | esources-T&M | | | | | | | | | | | |
| Other Re | esources-Fixed Price | | | | | | | | | | | |
| External | Repairs | | | | | | | | | | | |
| Service p | purchases | | | | | | | | | | | |
| Task Lev | vel Charges | | | | | | | | | | | |
| Fixed Pri | ice By Work Unit | | | 5000. | 00 | | | | | | | |
| : Fixed Pri | ice By Object | | | | | | | | | | | |
| Direct Q | uote | | | | | | | | | | | |
| F Sub Tota | al de la constante de la consta | | | 5000. | 00 | | | | | | | |
| i Order Le | evel Taxes | | | | | | | | | | | |

Exhibit 4

Repair cost billed after the core unit is serviced:

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| 2 Top Asy, Lixch. * FBALL * Work Campleton * 3 * * * * * | 1 | | 8 | Top Assy. E | ixch. | * | Regular | * | INIT | _ | - Exchange | e Issue | * | | | | | | Quote | | | Y | | |
| 3 • • • • Auto Set-Up Option for Regular Invoice • • • Ret. prep. before Event? • • Release of RTB Invoice Set-up of Caut. Invoice • • • | 2 | | 5 | Top Assy, E | ixdh, | ٣ | Regular | ٣ | FINAL | | w Work Cor | rpletion | ٣ | | | | | | Quote | | | ٣ | r | |
| Auto Set-Up Option for Regular Invoice > Ref. prep. before Event? Image: Release Set-up of Cast. Image: Image: Release Image: Release | 8 | | 0 | | | * | | Y | | - | * | | ¥ | | | | | | | | | * | <u>, </u> | |
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| Ref. prep. before Event? Set up of Invoice Release: Refease of RTB Invoice Refease of RTB Invoice | - | Au | to Se | t-Up Optie | on for F | tegula | r Invoice | | | | | | | | | | | | | | | | ' | |
| Set-up of Cust. Invoice 🛛 🗸 | | | | Rel. pr | ep. befe | re Ever | ut? | | | | Set | up of Invoice Release | | | | | Release | of RTB Involce | | | | | - | |
| | | | | Set-u | p of Cus | t. Invo | ice | | - | | | | | | | | | | | | | | | |
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Exhibit 5

Estimated repair cost billed upon receipt of the core unit

| r [|) E | dit Pricing |) and Inv | voicin | ıg Details | | | | | | | | | | | | | | = _; | Ē | 4 | + | ; i | ō |
|------|--------|--------------|---------------|-------------------------|----------------|---|----------------|----------|--------|--------------|--------------------|------|-------------------|----------------------|--------|--------------|-------------------|---------|------------|---|---|----|-----|---|
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| | | Co | ntract # / R | ev. # | ABLE-AE-FP / 1 | | | | | | Contract Typ | e (| Customer Specific | | | | Contract | Status | Approved | | | | | |
| | | c | Contract Cat | egory | | | | | | | Sale Typ | e | FP | | | | Contra | ct Date | 01-01-2015 | | | | | |
| | | | Custor | mer # | 400007 | | | | | | Customer Nam | e (| Customer 9 | | | | Cu | irrency | CAD | | | | | |
| | | | Effective | from | 01-03-2015 | | | | | | Effective t | o I | 01-09-2015 | | | | User | Status | | | | | | |
| Ste | I. & T | &M Pricing | Fixed Pr | icing | UB Pricing | U | JB Rev. Recog. | Mat. (| Pricin | ng Caps | Res. Pricing Caps | | Ext. Ser. Caps | inv. & Payment | T/C/ | D | | | | | | | | |
| | | Sale Typ | e | | | Ŧ | Pricin | ng Basis | | | • | | Invoice For | | | T | Rem | narks | | | | ÷ | | |
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| # | | Invoice For | | Inv | /. Type | | Inv. Category | | | Invoicing Ev | ent | | Event Description | Bill Prior to (Days) | Trigge | ering Task 🔎 | | Basis | - Regular | | | Ba | sis | |
| 1 | | Top Assy. E | Exch. | Re | gular | ¥ | INIT | | ~ | Exchange Is | sue · | ~ | | | | | | Quote | 2 | | | * | | |
| 2 | | Top Assy. B | Exch. | Re | gular | ¥ | INIT | | • | Every Quote | e Approval | ~ | | | | | | Quote | | | | ~ | | |
| 3 | | Top Assy. B | Exch. | Reg | gular | ۲ | FINAL | | * | Work Compl | etion · | ~ | | | | | | Quote | 2 | | | * | | |
| | | | | ~ | | ۲ | | | * | | | ~ | | | | | | | | | | * | | |
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| | Auto | Set-Up Opti | on for Reg | ular In | Ivoice | | | | | | | | | | | | | | | | | | _ | |
| | | Pel pr | en hefore F | vent2 | | | - | | | Setur | of Toyoice Delease | | | - | | Deleas | a of PTR Invoice | | | | | - | | |
| | | Set-u | n of Cust. Ir | woice | | | • | | | occup | or invoice release | | | · | | Keleba | e or icro invoice | | | | | Ŧ | | |
| | | berg | p or captri | in once | | | | | | | | | | | | | | | | | | | | |
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WHAT'S NEW IN FIXED PRICING?

Requirement to define fixed price based on main core quantity

Reference: AHBF-11991

Background

In sale contract, Fixed Price can be defined only at task level irrespective of main core quantity serviced. This enhancement enables the user to define fixed price per main core unit in Sale Contract and price can be automatically quoted/ billed based on the number main core units that are serviced by multiplying main core units with the price per main core unit.

Change Details

- New controls 'Price Defn. for?', 'Price Multiplier', 'UOM' and 'Price For' are added in Fixed Pricing page in Manage sale contract.
- New controls 'Qty.', 'Modified Qty.', 'Qty. Ref.', 'scrap Qty.', 'FP Mat.per Unit', 'FP – Lab.per Unit', 'FP – Oth. Res. per Unit' and 'FP - Total per Unit' are added in Ref. Info. Tab in Manage Sale Quotation to display main core quantity and per unit prices defined in the contract. Existing controls are renamed to display the extended prices.
- New controls 'Qty.', 'Modified Qty.', 'Qty. Ref.', 'scrap Qty.', 'FP Mat. per Unit', 'FP – Lab. per Unit', 'FP – Oth. Res. per Unit' and 'FP - Total per Unit' are added in Reg. billing Info. Tab in Process Invoice to display main core quantity and per unit prices defined in the contract. Existing controls are renamed to display the extended prices.

Changes in Manage Sale Contract:

- "Price Defn. for?" is loaded with 'Cust. Main core' and 'WO Main core. If user selects Cust. Main Core, main core quantity of root work order will be considered to calculate final price. If user selects WO Main Core, main core quantity of corresponding work order in which task is added will be considered to calculate final price.
- Price Multiplier is loaded with Applicable and Not Applicable. If user selects 'Applicable' then only current enhancement of multiplication of Main Core Qty. will be available. (Exhibit – 1)

Changes in Manage Sale Quotation:

- Both Qty. and Modified Qty. displays number of main core quantity that is serviced/ serviceable in a work order. This enhancement also allows the user to modify the main core quantity in **Sale Quotation** and quote to the customer accordingly.
- Scrap Qty. displays the number of main core units that are scrapped during work execution. It gives the user the visibility of scrap quantity before quote to customer, so that user can modify the main core Qty. for pricing.
- 'FP Mat.per Unit', 'FP Lab. per Unit', 'FP Oth. Res. per Unit' and 'FP Total per Unit' displays per unit prices of materials, labor, other resources and total respectively as defined in contract. This enhancement also allows the user to modify the prices in Sale Quotation and quote the modified price to the customer.
- Existing controls are renamed as 'Extd. FP Mat.per Unit', 'Extd. FP Lab.per Unit', 'Extd. FP – Oth. Res. per Unit' and 'Extd. FP - Total per Unit' which displays the final extended prices by multiplying per unit prices with main core quantity. (Exhibit – 2)

Changes in Process Invoice:

- Both Qty. and Modified Qty. displays number of main core quantity that is serviced/ serviceable in a work order. This enhancement also allows the user to modify the main core quantity and bill the modified price to the customer.
- Scrap Qty. displays the number of main core units that are scrapped during work execution. It gives user the visibility of scrap quantity so that user can modify the main core Qty. accordingly.
- 'FP Mat.per Unit', 'FP Lab.per Unit', 'FP Oth. Res. per Unit' and 'FP Total per Unit' displays per unit prices of materials, labor, other resources and total respectively as defined in contract. This enhancement also allows the user to modify the price and bill to the customer.
- Existing controls are renamed as 'Extd. FP Mat.per Unit', 'Extd. FP Lab.per Unit', 'Extd. FP – Oth. Res. per Unit' and 'Extd. FP - Total per Unit' which displays the final extended prices by multiplying per unit prices with main core quantity. (Exhibit – 3 & 4)

For e.g.

For a task T1 performed, the final price will be computed as follows:

| Task | Price Multiplier | Price Defn. for? | Fixed Price | Root SWO Main core quantity | Child WO Main core quantity | Final Price |
|------|---------------------|---------------------|----------------|-----------------------------------|-----------------------------------|-------------|
| T1 | Applicable | Cust. Main core | \$1000 | 1 | 2 | \$1000 |
| T1 | Applicable | WO main core | \$1200 | 2 | 4 | \$4800 |
| T1 | Not Applicable | | \$500 | 2 | 1 | \$500 |

Exhibit 1:

Manage Sale Contract

| Edit Pricing and In | woicing Details | | | | | | | | | | 冒以 | 曹 | 4 | - ? | Co |
|------------------------|---------------------|----------------|------------|---------------|--------------------------------------|-------------------|----------------|-------|--------------|-----------------|-----------------|------|---|-----|----|
| Main Contract Details | | | | | | | | | | | | | | | |
| Contract # / | Rev. # fptest-001/4 | | | | Contract Type | Customer Specific | | | | Contract Status | Approved | | | | |
| Contract Ca | stegory | | | | Sale Type | FP | | | | Contract Date | 01/01/2015 | 6 | | | |
| Cust | omer # 400006 | | | | Customer Name | Customer 8 | | | | Currency | CAD | | | | |
| Effectiv | re from 01/01/2015 | | | | Effective to | | | | | User Status | | | | | |
| d. & T&M Pricing Fixed | Pricing UB Pricing | UB Rev. Recog. | Mat. Prici | ing Caps | Res. Pricing Caps | Ext. Ser. Caps | Inv. & Payment | T/C/D | | | | | | | |
| < 1 -1/1 >) | + - 0 + | τ τ, | | | | 人主 | 3 X 区 台 30 | e # 5 | AL AL | | Ŧ | | | ρ | |
| Eff. Ref. | Eff. Ref. C | iode | 1 | Pice Defn. fr | or? Price Multiplier | UOM P Price For | Material Price | | Labour Price | o | other Res. Pric | ic i | | | |
| Defined Work Scope | ✓ WBS 001 | ۲ | ¥ 1 | WO Main Cor | e 🗸 Applicable 🗸 | 1 | - | 1 | | 1 | | | | - | |
| E | * | × | v | | Not Applicable v | | | | | | | | | | |
| | | | | | | | Ne | w col | umns | are | | | | | |
| | | | | | | | ad | lded | unne | are | | | | | |
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| | | | | | Save Fixed | Pricing | | | | | | | | | |
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Exhibit 2:

Manage Sale Quotation

| ★ 🗎 Manage Sale Quotation | | ≣ ≭ ∰ ₽ ← ? ⊡ 🗖 🎛 |
|--------------------------------------------|---------------------------------------------------------------------------------------------|------------------------------------------------------------------------|
| Quote Summary | | ~ |
| T & M Price - Mat. 0.00 | T & M Price - Lab. 0.00 | T & M Price - Oth. Res. 0.00 |
| T & M Charges 0.00 | T & M - Ext. Services 0.00 | T & M Price - Total 0.00 |
| < | | |
| Search Filters | | - Fetrl. Tasks |
| Search By | Show Qt. Approved Tasks | Get Revision Info. 20-2 |
| Ondelevel Ondelevel Get De | * | |
| Current Ref. Detaile | | |
| | | |
| (i i 1 - 2/2) >> + □ ○ ○ T T _x | ۶. | L U X C I X C I H II AI 🗸 🗸 🗸 |
| # COA Exists: Qty. Modified Qty. Qty. Ref. | Scrap Qty. FP - Mat. per Unit FP - Lab. per Unit FP - Oth. Res. per Unit FP - Total per Uni | t Extd. FP - Mat. Extd. FP - Extd. FP - Oth. Extd. FP - Total T & M Pr |
| 1 🖹 No 2.00 2.00 WO Main Core | 1450.0 | 0 0.00 0.00 2900.00 |
| 2 8 No 2.00 2.00 WO Main Core | 1450.0 | 3 0.00 0.00 2900.00 |
| 3 0 | | |
| | New Columns are | Existing columns are |
| | added | renamed |
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Exhibit 3:

Process Invoice

| er minge more nearer | | | | | 40 9 99 12 | 2 134 mm ave 18. | | |
|----------------------|-------------------------------|--------------------------|-------------------------|---------------------|---------------------|---------------------------|-----------------|--------------|
| Exe. Doc. Info. | Reg. Billing Info. Actuals in | nto. Materiais Resources | Ext. Services | O Prepayment Into | Direct HeL In | 10. Addi. Charges | CO T/C/D | CO ME + |
| CO-007723-2015 | Release Details | | | | | | | ~ |
| | Invoice Type Regular | Invoice Ca | tegory Final | × | Inv. Rel. Date | 09-09-2015 | 曲 | |
| | Invoice Basis Actuals | Billing R | ep. Ø 00041383 | | User Status | | Ŧ | |
| | Warranty Res. | 🗢 Proj. Inv. Re | l. Date | | Event Description | | | |
| | Rel. Remarks | | | | | | | |
| | Re-pro. Remarks | | | | | | | |
| | Current Rel. Details | | | | | | | |
| | CO # CO-007 | 723-2015 | Exe. Doc. Type SW | 0 | | Exe. Doc. # | | |
| | Billing Summary | | | | | | | |
| | T & M Price - Mat. 0.00 | | T & M Price - Lab. 0.0 | 0 | T & M | Price - Oth. Res. 0.00 | | |
| | T B.M Charges 0.00 | 1 | B.M - Ext. Services 0.0 | 0 | т | B.M.Price - Total 0.00 | | |
| | FP - Total 211812 | 87.69 | Basic Value 211 | 181287.69 | | | | |
| | Search on Pend. Rel. | Search on Cur. Rel. | | | | | | |
| | Get Count 0/12 | 🖲 Invoice Level 🔘 D | etal Level | | Search by | Ŧ | ▼ Sea | rch |
| | Billing Ref. Details | | | | | | | |
| | 44 4 6 -6/6 | | | | - 101 - 10 | - | | Q |
| | # Divisits? Qty. | Modified Qty. Qty. Ref. | Scrap Qty. FP - Ma | at, per Unit PP - L | ab. per Unit FP - O | th. Res. per Unit FP - To | tal per Unit Ex | td. FP |
| | 5 11 1.0 | 10 1.00 Oust Main Cove | | | | 9765.23 | | oglescorper- |



Exhibit 4:

Process Invoice

| 🖈 🗻 Manage Invoice Release | | 44 4 11 12 | 13 14 15 🕨 💀 13 /34 🗐 🎞 着 5 | + ? |
|----------------------------|----------------------------------|------------------------------------------------------------------------------------------------------------------|------------------------------------|----------|
| | Current Ref. Details | | | |
| | CO # CO-007723-2015 | Exe. Doc. Type SWO | Exe. Doc. # | |
| | Billing Summary | | | |
| | T&MPrice - Mat. 0.00 | T & M Price - Lab. 0.00 | T & M Price - Oth. Res. 0.00 | |
| | T & M Charges 0.00 | T&M -Ext. Services 0.00 | T & M Price - Total 0.00 | |
| | FP - Total 21181287.69 | Sasic Value 21181287.69 | | |
| | Search on Pend. Rel. | Search on Cur. Rel. | | |
| | Get Count 0/12 | 🖲 Invoice Level 🔘 Detail Level | Search by | ▼ Search |
| | Billing Ref. Details | | | |
| | « « 6 -6/6 » » + - | OFT. LEUXCERO | A H A H V | Q |
| | # 🗇 tal per Unit Extd. /P - Mat. | Extd. FP - Lab. Extd. FP - Oth. Res. Extd. FP - Total TI | a M Price - Mat. T & M Price - Lal | λ |
| | 6 🗊 0.00 | 0.00 9765.23 9765.23 | 0.00 | |
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| | Re-Compute & Save Price | | | |
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| | | Main Republic Condense. | | |

WHAT'S NEW IN RECORD WORK ESTIMATES?

Requirement to Multiply Part & Resource requirements with Main core unit in Work Estimates

Background

For a task added to a Work Order, part and resource requirements defined in the Task master will be fetched in the **Edit Work Estimates** screen irrespective of the main core quantity. Currently the system does not have the ability to multiply the part and resource requirements with the main core quantity, in case the main core quantity of a work order is more than '1' and part and resource requirements are defined in Task master for one main core quantity. This enhancement allows the user to multiply part and resource requirements with main core quantity of the work order.

Change Details

- New Set Options has been added to Set Sales Process Parameters in Customer in the Sales Setup component. (Exhibit – 1)
 - Multiply part requirements with SWO Main core Quantity.
 - Multiply skill requirements with SWO Main core Quantity
 - Multiply other resource requirements with SWO Main core Quantity.
- Existing controls 'Std. Qty.', 'Std. Time', 'Std. Nos' in Edit Work estimates screen are renamed as 'Std. Qty. per Main Core unit', 'Std. Time per Main Core unit' and 'Std. Nos per Main Core unit'
- If "Multiply part requirements with SWO Main core Quantity" is set as 'Required', Std. Qty. per main core unit will be multiplied by main core quantity of the respective order and displayed in Est. Qty. in Part Requirements of Edit Work Estimates screen. (Exhibit – 2)
- If "Multiply Skills requirements with SWO Main core Quantity" is set as 'Required', Std. Time. per Main Core unit and Std. Nos per main core unit will be multiplied by main core quantity of the respective order and displayed in Est. Time, Reqd. Time and Est. Nos, for the Resource Type "Skill". (Exhibit – 3)
- If "Multiply other resource requirements with SWO Main core Quantity" is set as 'Required', Std. Time. per Main Core unit and Std. Nos per main core unit will be multiplied by main core quantity of the respective order and displayed in Est. Time, and Est. Nos, for the Resource Type other than "Skill".

Exhibit 1:

Set Options in Set Sales Process Parameter

| lect P | arameter Details | ers | | | | | | | ≡ z | 9 (| - 2 | ? | [6] |
|--------|-----------------------------|----------------------------------------------------------------------|-----------------------------------|-------------|--------|--------------|---------|----------|---------|-------|-----|---|-----|
| | Display Parameters for | RO Sales 🛛 👻 | | | | | | | | | | | |
| ocess | Parameter List | | | | | | | | | | | | _ |
| | 28 - 35 / 35 + ++ + | - 0 0 T T. | J. I | 6 0 X | 6 6 2 | | Ш | Al | | * | - | - | p |
| 10 | Parameter for | Process Parameter | Permitted Values | | Value | | Value | Selected | | | | | |
| 10 | Customer Order – Services | Round off Factor - Rate | Specify the no. of decimals to be | rounded off | z | | | | | | | | |
| 10 | Customer | Automatic Customer # Generation | Specify "0" for "Not Allowed" and | 1"1" | 1 | | | | | | | | |
| 10 | SaleQuote | Display Estimated Cost & GP Margin in Sale Quote | Specify '0" for 'Required' and '1 | for Not | 0 | | | | | | | | |
| 10 | SaleQuote | Compute estimated cost in Sale Quote based on | Specify "0" for "Estimated Qty" a | nd "1" | 1 | | | | | | | | |
| E | Work Monitoring and Control | Multiply other resource requirements with SWO Main core Quantity | Speafy "0" for "Required" and "1 | for Not | 0 | | | | | | | | |
| 10 | Work Monitoring and Control | Multiply part requirements with SWO Main core Quantity | Specify "0" for "Required" and "1 | " for "Not | 0 | | | | | | | | |
| 1 | Work Monitoring and Control | Multiply skill requirements with SWO Main core Quantity | Specify "0" for "Required" and "1 | " for "Not | 0 | | | | | | | | L |
| 2 | SaleQuote | Warehouse to be considered for computation of quantity available for | Specify "0" for "Matrix Warehous | e" and "1" | 1 | | | | | | | | |
| | < | | | | | 1 | - | ~ | | | | 3 | > |
| | | Set | Process Parameters | | | | - | ~ | | | | | |
| ord s | Statistics | | | | | | Ν | lew set | t optio | ns ar | е | _ | |
| | | | | | | | | intr | oduce | b | | | |
| | | Created by | | | c | reated Da | | | 0 | | | | |
| | | Last Modified by DMUSER | | | Last M | odified Date | 10/07/2 | 2015 | | | | _ | |

Exhibit 2:

Edit Work estimates – Part Requirements



Exhibit 3:

| | Edit Work Es | timates | | | | | 圖 20 | | 4 | ? [6 | P |
|-------|-----------------|----------------------|----------------------------|--------------------|----------------|----------------------------------|--------------|---------|-----|-------|---|
| | | | | Component # | | Event a | CO-007806-20 | 15 | | | |
| | | | • Dorder Execution Details | | | | | | | | |
| | | | _ | anar Drozare Coda | INSPECTION | Danair Clashfertar | | | | | |
| | | | | ceper Process Code | 10000000 | - Nyper Cesaricator | | | | | |
| | | | Customer Order Details | | | | | | | | |
| | | | | Customer Order # | CO-007806-2015 | Order Description | test | | | | |
| | | ~ | | Customer # | 400006 | Promised Delivery Date | | | | | |
| - | | | | | | | | | | | |
| ask S | iummary Details | Part Requirements | Resource Requirements | Charge Detais | | | | | | | |
| Disc | olav Filters | | | - | | | | | | | - |
| | | | | | | | | | | | |
| | | Task # / Description | | | | Resource # | | | | | |
| | | Search by | ¥ | × | | | | | | | |
| | | | | | Search | | | | | | |
| Resi | surce Requireme | nts | | | | | | | | | |
| 1.1 | 1 -4/4 | • • • • • | | | | 1 6 7 5 62 65 50 45 1 5 50 10 10 | | + | _ | Q | |
| | :source # P | Std. Time per Man C | ore unit | Est.Ti | me Time UOM | Std. Nos per Main Core unit | Est. Nos | Read. N | 25 | Read. | |
| | 0-01-0101 | S.00 Hour(s) | | | 25.00 Hours | • 1.00 | 5.0 | 0 | 0.0 | 00 | |
| | D • | 8.00 Hour(s) | | | | * | 5.0 | D | 0. | 00 | |
| | 23 | 7.00 Hour (s) | | | | | | | | | |
| | E13 | 10.00 Hour(s) | | | Caption | n changed C | aption c | hange | ed | | |
| | | | | | 000000 | | ap | | ~~ | | |

Edit Work estimates – Resource Requirements

WHAT'S NEW IN PART PRICELIST?

Requirement to pick maximum price from the specified pricelists and apply price factor

Reference: AHBF-10482

Background

Part Pricelist Factored pricing supports only one Ref. catalogue ID pricelist and a Price factor for a line of the pricing definition with or without specific attributes. The price for a part is picked from such pricelist. The requirement is to look up a range of Ref. Catalogue Pricelists, pick the highest price amongst those Ref. Catalogue Pricelists and apply the factor applicable for such Ref. Catalogue Pricelist. This enhancement allows the user to define more than one Ref. Catalogue pricelist, its corresponding price and also pick the high price by comparing all the pricelists defined. This feature will help a scenario where multiple OEM/ Ref. Catalogue pricelists are maintained and the highest price among the pricelists are required to be picked for pricing.

Change Details

- A new value 'Pricelist with Max Price' is added in 'Factored on' column in "Factored Pricing" page.
- 'Multiple Price factor?' with options 'Yes' or 'No' is introduced in the Factored Pricing page.
- > A new tab page 'Max Price Appl. Pricelists' is introduced in the pricelist

Factored Pricing – Tab

If 'Factored On' is selected as 'Pricelist with Max Price' for a line in the **Factored Pricing** page, then the user can define more than one Reference Catalogue (or) OEM pricelist for that pricing line in 'Max Price – Appl. Pricelist' page. This enhancement allows the user to define multiple pricelist at a line level.

The 'Multiple Price factor?' drop-down list box is loaded with 'Yes' and 'No'. If it is selected as 'Yes', user can define different price factors for different pricelists in 'Max. Price – Appl. Pricelist' page. (Refer Exhibit -1)

Max Price – Appl. Pricelist – Tab

A new tab page 'Max Price – Appl. Pricelists' is introduced to define multiple pricelists for a pricing element with 'Factored On' as 'Pricelist with Max Price'. In addition, if the Price Factor is based on the Pricelist from which the Price is picked i.e. if Multiple Price Factor is 'Yes' in the Factored Pricing tab, the corresponding price factors can be defined against the Ref. Catalogue (or) OEM Pricelist itself in this new tab.

Pricing criteria in 'Max Price – Appl. Pricelists' tab is loaded with Max. Base Price' and 'Max. Price including markup'.

If user selects "Max Base Price", all the prices of applicable Reference catalogues/ OEM Price lists will be compared and the highest price will be considered.

If user selects 'Max price including markup', all the prices of applicable Reference catalogues/ OEM Price lists will be compared after applying the corresponding price factor to the respective base price. (Refer Exhibit -2)

Example: Let's consider that the prices for a Part are as below:

| | OEM/ Ref. | Price as | Prico | Price | Final price – If P | Pricing Criteria is |
|--------|-----------------|------------------|--------|----------------------|----------------------------|-------------------------------|
| Part | Catalogue Id | per Ref. Cat. | Factor | including Mark up | Max Base Price | Max Price including Markup |
| Part 1 | Ref. Cat. 1 | \$100 | 0.1 | \$110 | | |
| Part 1 | Ref. Cat. 2 | \$150 | 0.1 | \$165 | \$165 (Ref. Cat. 2) | \$169 (Ref. Cat. 3) |
| Part 1 | Ref. Cat. 3 | \$130 | 0.3 | \$169 | | |

Exhibit 1:

Part pricelist – Factored Pricing page

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|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------|-------------------|----------------------|------------|-------------------------|-------------------|-----------------------|----------------------------------------------------------------|----------------|-------------------|------|-------------|
| Effective from (# | xisting) 01/0 | 01/2015 | | | | | | Status | Active | | | |
| | Usage | V Part Sale | Service | e Sale | | | | | | | | |
| opy from | | | | | | | | | | | | |
| Pricelist # / Re- | 1. = P | | | | | | | Copy Option | v | | Copy | |
| ther Pricing Details | | | | | | | | | | | | |
| Pricelist C | stegory | | Ŧ | | | | | Pricelist Type | Regular | Ŧ | | |
| OB | H# P | | | | | | | OEM Name | | | | |
| Ref. Catal | ague ID | | ٣ | | | | | Currency | CAD | Ψ | | |
| Other Cu | rencies Not | Applicable | | | | | | Pricing Defined | Factored | | | |
| Price Factor (| etals ? Not | Required | | | | | | | | | | |
| F | emarks | | | | | | | | | | | |
| | celst Priority | Max Price | Anni Pr | inslete | Direct Pricing | | | | | | | |
| nong Profile Factored Pricing Ker. Ph. | Concernence of Frankling | | c repper ver | | The start a surgery | | | | | | | |
| Pricing Prome Factoried Pricing Ref. Pri | - manag | Ŧ | e rigger i i | 4.64.463 | Multiple Criteria Match | Ŧ | | | | | | |
| Phong Prione Factories Priong Res. Phong Criteria | * T T. | - | e - roppes r n | C. (197.3) | Multiple Criteria Match | - J. | | 11 × 6 F H H | Al | * | | Q |
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| Pricing Printing Ref. Pri Pricing Oriteria | + T T. Ref. | ▼ Catalogue ID | | | Multiple Criteria Match | Base Adj. I | - h ₪ %. 62 Factor | 127 42 II H III. Multiple Price Factor? Yes | Al | Price Factor | | Q F |
| Printing Profile Parcing Printing Ker, VP Printing Onteria | r∳ ¥ ¥. Ref. Price ¥ | Catalogue ID | | | Multple Criteria Match | Base Adj. 1 | h 🛛 🔨 😥 Factor | 10 20 42 7 -# 10 Multiple Price Factor? Yes | Al | ▼ Price Factor | | D F N |
| Cong Home Excessed by any grant Ref. VP Prong Dritera - - - I 1 1 + + - - I - 1 1 + + - - I - 1 1 + + - - I - 1 1 + + - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - < | ÷ T T. Ref. Price ▼ | Tatalogue ID | | | Multiple Criteria Match | Base Adj. I | h 0 % 62 | 120 cb 17 au Ili Multiple Price Factor? Yes No | | Price Factor | | Q F N |
| Comp Prome Exclusion Densing Ref. VP Proseq Critera •••••••••••••••••••••••••••••••••••• | ÷ T T. Ref. Price ▼ | T Catalogue ID | | | Multiple Criteria Match | Base Adj. I | h D X C | 12 22 6 0 w 10 Multiple Price Factor? Yes No | AII | Price Factor | | O F N |
| Cong Vitime Exclusion Durating Ref. Vitime Process Durating Ref. Vitime Image: Control of the state o | + T T. Ref. Price T | Catalogue ID | v Value | e | Multple Onteria Match | Base Adj. I | h D X C | Multiple Price Factor? Yes No | New colu | Price Factor | | р ғ N |
| Cong Home Exclusion Upwing Ref. HT Prong Dritera - - - Image: Construction of the state of the sta | s T T. Ref. Price | Catalogue ID | <mark>/ Value</mark> | e | Multple Criteria Match | Base Adj. I | h 0 % g | 10 22 db 9 ee 1 Multiple Price Pactor? Yes No | AI New colu | Price Factor | | O F N |
| Ref. Orted becauge Ref. VP Prome Decauge Ref. VP Promoted? Promoted? Proceled P Proceled O Proceled V Procel | + T T. Ref. Price + | Catalogue ID | <mark>ı Value</mark> | e | Multiple Onteria Match | Base Adj. I | ⊨ U X ⊠ Factor | 10 22 6 7 su IL Multiple Price Pactor? Yes No | AI New colu | Price Factor | | P F N |

Exhibit 2:

Max Price – Appl. Pricelist page.

| deather Details Pricelist # / Rev. # provisient 00 0 Effective Date from [0-19-2015 IIII Effective Eater from [0-19-2015 IIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIII | | | | | Date Format mm-dd-www | |
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WHAT'S NEW IN MANAGE SALES CONTRACT?

Ability to define approval limits for 'parts usage based on value' and 'resource usage based on hours or value' in sale contract and apply the work stoppages when the limits are exceeded

Reference: AHBF-13506

Background

MRO charges their customers mostly on 'Fixed Price' or 'Time & Material' (T&M) basis. The MRO provides covered price cap limit to their customers for charging consumed parts and resources. MRO charges the customer only after consumed parts/resources exceeded specified limit. This enhancement allows the customer to approve before charging him if the material or resource capping exceeds the specified limit. This enhancement also enables 'Hold' applied automatically on the job so that no more work is performed for that customer order.

Change Details

- In Edit Pricing & Invoicing details screen of Manage Sales Contract activity two new columns have been added in 'Material & Resource' Caps tab page to capture if hold limit exceeds
 - o Limit Based hold? With Values Blank / Yes / No
 - Hold code It is to be loaded with blank and all the active hold codes with the initiation responsibility set as 'Commercials' in Set Process Parameters under common master
- If 'Yes' has been selected for 'Limit Based hold?' & 'Hold Code' have been selected for it then 'Hold' will be applied on the Customer Order if the value exceeds the covered cap limit.
- 'Customer Order' with the applied hold code & other details will be reflected in 'Hold/ Release order' activity under 'Customer service order' component
- This Hold code functionality will be applicable for cap type 'Cover price' only
- Off-line pricing routine (scheduler) will perform the calculation of the pricing, and if the cap limit is already reached or exceeded then hold will be applied on the customer order.
- Note: Covered cap based auto hold is enabled based on a scheduler and hence, the hold will be applied only when the limit is crossed and not during the actual exceeding of the limit.

Exhibit 1:

Addition of new column in **Edit Pricing & Invoicing Details** UI in the 'Mat. Pricing Caps' tab

| ★ 🔋 Edit Pricing and Invoicing Details | | |
|-----------------------------------------------------------|------------------------------------------------------------------|---------------------------------------------|
| Main Contract Details | | |
| Contract # / Rev. # 4000007EMCF348n10 / 1 | Contract Type Customer Specific | Contract Status Revised |
| Contract Category SLA | Sale Type T & M | New columns added in Mat |
| Customer # 400007 | Customer Name Customer 9 | Dricing Caps tab |
| Effective from 11/14/2011 | Effective to 11/15/2011 | |
| Std. & T&M Pricing Fixed Pricing UB Pricing UB Rev. Recog | Mat. Pricing Caps Res. Pricing Caps Ext. Ser. Caps Inv. & Paymen | nt T/C/L |
| | | |
| # 🗇 Eff. Ref. Eff. Ref. Code Mat. C | up Code Limit Based Hold ? | Hold Code Notes |
| 1 🗇 Part Effectivity 🗸 ALL 🗸 AVEOS | NEW ¥ | ✓ Aveos supplied new parts |
| 2 🖻 Part Effectivity 🗸 ALL 🗸 AVEOS | EXCHANGE 🗸 | Aveos supplied exchange |
| 3 🖹 Part Effectivity 🗸 ALL 🗸 AVEOS | LLP • • | Aveos supplied LLPs |
| 4 	□ Part Effectivity 	✔ ALL 	✔ ACSup | lied 🗸 🗸 | Customer supplied parts |
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| | < | > |
| | Save Material Pricing Caps | |
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Exhibit 2:

Addition of new column in Edit Pricing & Invoicing Details UI in Mat. Pricing Caps tab

| ★ 🗎 Edit Pricing and Invoicing Details | | | II 74 | | ⇒ ← | ? | ō F |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------|----------------------------------------------------|---|-----|---|-----|
| Main Contract Details | | | | | | | |
| Contract # /Rev. # 400007EMCF348n10 / 1 Contract Category SLA Customer # 400007 Effective from 11/14/2011 Std. & T&M Pricing Fixed Pricing UB Pricing UB Rev. Recog. Mat. Pricing Caps | Contract Type Customer Specific Sale Type T & M Customer Name Customer 9 Effective to 11/15/2011 Res. Pricing Caps | Contract St. New columns added in Mat. Pricing Caps tab Inv. 8 T/C/D | atus Revised ate 10/01/2006 :ncy USD atus | | | | |
| ••• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• •• < | Limit Roard Hold 2 | X 🗄 X C 4 🕸 Al | • | _ | | Q | |
| | Linic based floid ? | | | | | | |
| | C Save Resource Pricing Caps | | | | | > | |
| | | | | | | | |

Exhibit 3:

Values to be loaded in 'Limit based hold?' column

| * 🗎 | Edit | Pricing and | d Inv | oicing Details | | | | | | | | | = x | F | () | ? 🗔 🖪 |
|----------|--------|------------------------------------------|------------------------------------------------------|-------------------------------------------------------------------------------------|----------------------|-------------------------|--------------------------|------------------------------------------------------------------|-------------------------------------------------------------------------------------|---------------------------|-------------------------------------------------------|--------------------------|----------------------------------------------------|---------|------------|-------|
| — Main C | Contra | ict Details — | | | | | | | | | | | | | | |
| Std. & | ι T&M | Contract Contra Eff Pricing Fix | : # / Re ct Cate Custom fective ied Prio | v. # 4000007EMCF34 gory SLA er # 400007 from 11/14/2011 ting UB Pricing | 48n 10 / 1 UB Rev | . Recog. Mat. Pricing C | Cue Cue aps Res. F | ontract Typ Sale Typ stomer Nan Effective Pricing Ca | e Customer Specific e T & M e Customer 9 to 11/15/2011 s Ext. Ser. Caps | By sele user wi fun | ecting Yes/ No Il say whether ctionality for th | / Blar he w his co | nk in this comb ants to use ho ntract or not | o Id | | |
| 44 4 | 1 | -4/4 | • | + - 0 % | T Tx | | | _ | A In I | | e | All | • | | | o |
| # 1 | E | ff. Ref. | | Eff. Ref. Code | | Mat. Cap Code | | L | imit Based Hold ? | | Hold Code | | Notes | | | |
| 1 | 🖹 Pa | art Effectivity | ¥ | ALL | ¥ | AVEOS-NEW | | ▼[| | | | * | Aveos supplied new parts | | | |
| 2 | 🖹 Pa | art Effectivity | × | ALL | • | AVEOS-EXCHANGE | | ~ | | | | ~ | Aveos supplied exchange | | | |
| 3 | 🖹 Pa | art Effectivity | Y | ALL | Y | AVEOS-LLP | | v) | es | | | Y | Aveos supplied LLPs | | | |
| 4 | 🗉 Pa | art Effectivity | × | ALL | × | ACSupplied | | ▼ | 0 | | | ~ | Customer supplied parts | | | |
| 5 | | | Y | | Y | | | × | | ۷ | | ~ | | | | |
| | | | | | | | < Sav | e Material | Pricing Caps | | | | | | > | |

Exhibit 4:

Values to be loaded in 'Hold Code' column

| 🖈 🗎 Edit Pricing and Invoicing Details | | = ≍ = ♀ ← ? □ 0 |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------|
| - Main Contract Details | | |
| Contract # /Rev. # 4000007EMCF348n10 / 1 Contract Category SLA Oustomer # 400007 Effective from 11/14/2011 Std. & T&M Pricing Fixed Pricing UB Pricing UB Rev. Recog. Mat. | Contract Type Customer Specific Sale Type T & M Customer Name Customer 9 Effective to 11/15/2011 Pricing Caps Res. Pricing Caps Ext. Ser, Caps Inv. & Payment T | Active Hold Code defined by the user will be loaded here on selection of hold code in this column hold will be applied |
| (4) 4 1 -4/4 → ≫ + - □ + ▼ ▼ | 人」同人民首本の | |
| # 🗉 Eff. Ref. Eff. Ref. Code Mat. Cap Code | Limit Based Hold ? Hold Cor | je Notes |
| 1 🗉 Part Effectivity 🗸 ALL 🗸 AVEOS-NEW | × | Aveos supplied new parts |
| 2 🖹 Part Effectivity 🗸 ALL 🗸 AVEOS-EXCHANGE | v (| Aveos supplied exchange |
| 3 🖻 Part Effectivity 🗸 ALL 🗸 AVEOS-LLP | V Comm H | fold Aveos supplied LLPs |
| 4 🗉 Part Effectivity 🗸 ALL 🗸 ACSupplied | Commer | cial Doc. Hold Customer supplied parts |
| 5 🗉 🕶 🕶 | ¥ (00012 | ₩0LD |
| | < | > |
| | Save Material Pricing Caps | |
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Exhibit 5:

Hold/ Release Order screen

| ★ 🗎 Hold / | Release Orde | er | | | | | ≣ <i>Z</i> ‡ | ā ≓ ← ' | ? 🗟 🖪 |
|-------------------|--------------|--------------|---------------------|---------------------|------------------------|----------------|------------------|------------------|-------|
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| - Search Chiefia | Order Based | Order # | CO-007751-2015 X | Maint. Obj. Based 💌 | | Order | r Date from / to | iii | Ē |
| | Work Center | • | v 🗸 | Order Status 💌 🔻 | | C | Customer Based | V | |
| | Hold Based | • | v | | | | | | |
| Search Results | | | | Search | | | | | |
| Default Reason | 15 | | | | | | | | |
| | | Initiation C | Comment | | Reason for | Rel. / Rej. | | | |
| - Order Details - | | | | | | | | | |
| | | | | | | | | | |
| 44 4 1 | -1/1 > >> | + - 0 | × ¢ ¢ T T, | | | I # # 00 A | | V | Q |
| # 🗆 Order | # | Status | Order Applicability | Part Applicability | Hold Code | Hold Level | Hold Type | Hold Classificat | tion |
| 1 CO-00 | 07751-2015 | Processed | Aircraft | \wedge | Comm Hold 🗸 | Customer Order | E | Part | |
| | | | | | | | | | |
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| | | | | I ne Custom | er Order with 'hold' c | an | | | |
| | | | | be seen on | this screen where us | er | | | |
| | | | | can rele | ase them manually | | | | |
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| | Hold | | | Release | | | Reject | | |

WHAT'S NEW IN SALE QUOTATION?

Requirement to display 'Cost and Gross Profit' Information before releasing Quotation to customer

Reference: AHBF-13840

Background

The **Manage Sale Quote** displays quote value for a job, before release to customer. The Quote value is displayed for the following execution documents to address various business requirements:

For Shop work orders – to display price at task level.

- For Aircraft Maintenance Execution to display price at task level.
- For Repair Orders/ Service Purchases External service cost (Including variance, if any)

On receipt of parts by a Component MRO from his customer, estimations are prepared, based on which the Quotation is initiated. The new feature aims at computing and displaying the Cost and Profitability of a Regular Repair before the quote is released to the customer, so that the value quoted by them does not result in a reduced margin. Additionally, if the Component MRO wants to propose for exchange of Top assembly in place of Regular Repair in order to avoid risk of missing TAT timelines, then the availability of parts for exchange will also be displayed.

Change Details

The following set options have been added in the **Set Sales Process Parameters** page:

- "Display Estimated Cost & GP Margin" in Set Sales Process Parameters. The option can be set as 'Required' or 'Not Required'. If set as 'Required', Cost & GP Margin information will be displayed in the Manage Sale Quote screen. If the option is set as 'Not required', the Cost & GP margin information will not be displayed in Manage Sale Quote screen.
- "Compute estimated cost based on 'Estimated Qty', 'Quoted Qty' The option can be set as 'Estimated Qty.' or 'Quoted Qty.'. If option is set as Estimated Qty., then cost will be computed based on 'Estimated Qty.'. If the option is set as 'Quoted Qty.' then cost will be computed based on 'Quoted Qty.'"
- "Warehouse to be considered for computation of quantity available for exchange- The option can be set as 'Matrix Warehouse' or 'All Warehouses'. If the option is set as 'Matrix Warehouse', then main core quantity available in matrix warehouse will be checked. If the option is set as 'All Warehouses', then main core quantity in 'All Warehouses' in the location will be checked.

Exhibit 1:

Set Sales Process Parameters - Newly added set options

| | Se | et Sales Process Param | eters | | | 计电口 个 (| ? 66 6 |
|------|--------|-----------------------------|-------------------------------------------------------------------------------|---------------------------------------------------------------|-------|----------------|--------|
| Sele | ct Pa | rameter Details | | | | | |
| | | Display Parameters for | | | | | |
| Droc | occ I | bramotor list | | | | | |
| Ind | | anameter bat | | | | | |
| 44 | 4 | 47 - 53 / 53 🕨 🗰 | + 0 0 0 T T. | | All | v | Q × |
| # | • | Parameter for | Process Parameter | Permitted Values | Value | Value Selected | |
| 47 | | SaleQuote | Corpute estimated cost in Sale Quote based on | Specify "0" for "Estimated Qty" and "1" for "Quoted Qty" | 0 | | |
| 48 | 8 | Flight Sheet | Allow modification of Mod. Value (In Hrs) greater than the Journey Log range | Specify "0" for "Yes" and "1" for "No" | 0 | | |
| 49 | 0 | SaleQuote | Display Estmeted Cost & GP Margin in Sale Quote | Specify "0" for "Required" and "1" for "Not Required" | 0 | | |
| 50 | 8 | Work Monitoring and Control | Multiply other resource requirements with SWO Main core Quantity | Specify "0" for "Required" and "1" for "Not Required" | 0 | | |
| 51 | 8 | Work Monitoring and Control | Multiply part requirements with SWO Main core Quantity | Specify "0" for "Required" and "1" for "Not Required" | 0 | | |
| 52 | 8 | Work Monitoring and Control | Multiply skill requirements with SWO Main core Quantity | Specify "0" for "Required" and "1" for "Not Required" | 0 | | |
| 53 | 8 | SaleQuote | Warehouse to be considered for computation of quantity available for exchange | Specify "0" for "Matrix Warehouse" and "1" for "Al Warehouse" | 1 | | |
| 54 | D | | | | | | |
| | | < | | | | | > |
| | | | Set Process | Parameters | | | |
| Rece | ord SI | atistics | | | | | |
| | | | We could be a | | | | |
| | | | Created by | Created Date | | | |
| | | | Last Modified by DMUSER | Last Modified Date 07/10 | /2015 | | |

In the **Manage Sale Quote** screen a Card based approach has been used to display the following information:

- The Quote Value of the job 'total Price quoted' is displayed
- The total cost of planned tasks to the MRO for the job. 'Cost incurred for the utilization material, resources for a 'Regular Repair.'
- The GP margin to assess the profitability of 'Regular Repair' computed as follows:
 - [(Quote Value Cost)/ Quote value] * 100
- Quote value as a percentage of Replacement Value information is displayed.
- BER whether 'Yes' or 'No' will also be displayed based on the BER threshold
- Top Assembly Exchange if 'Allowed' in contract, then the Exchange information will be displayed as 'Yes'
- If set as 'Yes', the quantity available for exchange based on the set option will be displayed as hyperlinked. – This information will be displayed when the Component MRO wants to propose for a Top Assembly exchange in place of Regular Repair.
- If set option is 'Matrix Warehouse' the 'Check part availability' page will be launched.
- If set option is 'All Warehouse' the 'Inquire Stock Availability' page will be launched.
- Additionally new tab has been introduced, 'Assessment Info.', to display the 'Cost Summary' and 'Cost Break up'

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Exhibit 2:

Cost and Gross Profit Information displayed inside the card



| Exhibit 3: Top assen | nbly E | Exchan | ge info | ormatio | 'n | | | | | | | The card disp information a hyperlinke war | blaying Exchang nd part number ed to know the ehouse. |
|---------------------------------------|---------------|---------------------|-----------------|---------------|---------------------|------------------|-------------|--------------------|-----------------|---------------------|----------------------|-----------------------------------------------------|----------------------------------------------------------------|
| * 🗎 Manage Sale Quotation | | | | | | | | | | | * * * | | |
| Quotation # / Rev. # CO-007777-2015/0 | | Customer Name | Customer 9 | Cust. C | Order # CO-0077 | 77-2015 | Q 5 | Quote Va 542472 | alue 7.65 0% | of Repl.Value | 0.0000000 | Ŷ | |
| Exchange Rate 1.00000 | Total Qtd. Va | alue (Base Curr.) 5 | 424727.65 | | Status Fresh | | 0 | GP Mar Cost 2 | gin 86502.05 | 94% Profit 513 | 8225.60 | | |
| Main Info. Ref. Info. Materials | Resources | Ext. Services | Direct Qt. Info | Addl. Charges | CO T/C/D | CO Maint. Obj. | Pricing Sur | BER ?No mmary | Assessment | Exch.? Yes Info. | <u>32 EA</u> | | |
| Quote Details | | | | | | | | | | | | | |
| Quote Date | 10-05-2015 | 8 | 10 | | Quote Ba | isis Firm | | Ŧ | | | | | |
| Price Held Firm (Days |) | | | Std. A | App. Lead Time (Da | iys) | | | | | Customer Approva | Required | |
| Quote Categor | Y | | | | User Sta | itus | | * | | | Cust. Service. Rep & | 00001413 | |
| Reference Document Details | • | | | | Rem | ens | | | | | Unpilled Value | 5424/2/.05 | |
| | 400007 | | | | Contractor N | Customer 9 | | | | | Colo Turo | TAN | |
| Customer - | T 8 M | | | | Contrac | + = Max-PPL-tes | t | | | | Cust Order a | CO-007777-2015 | |
| Event : | | | | | Exec.Doc.T | vpe Shop Work Or | rder | | | | Exec.Doc.4 | EWO-000992-2015 | |
| Repair Process Code | Bench Check | | | | | | or state | | | | | | |
| Warranty Details | | | | | | | | | | | | | |
| Warranty Requested | | | | | | | | Warranty | Notes | | | | |
| Warranty Resolution Statu | s | | - | War | rranty Resolution B | xe. | | | | | Warranty Notes Exe | k.(| |
| BER Details | | | | | | | | | | | | | |

Exhibit 4:

Newly added tab to display cost break up and cost summary

| + | M | lanage | Sale Quotation | | | | | | | 44 4 26 2 | 7 10 | 20 30 b bb | 26 /21 🗐 77 i | | |
|------------------|---------------------|----------------|-------------------|-----------|-------------------|---------------------|--------------|--------------------|------------------|---------------|--------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|----------------------------------------------|--------------------------------------------------|
| Quo | tation # | /Rev. # | CO-007797-2015/0 | | Customer | lame Customer 9 | c | Cust. Order # CO-0 | 07797-2015 | | Quot | e Value | 20 /31 km -+ 1 | | |
| Print C Exchi | omment: ange Rat | s te 1.0000 | 20 | Total Qt | d. Value (Base Cu | rr.) 7056844.50 | 0 | Quote Currency CAI |) sh | _ | GP N Cost | 0% of | Repl.Value 0.000 | Newly added Tab to display Summary and | Assessment Info. / the Cost I Cost breakup |
| м | ain Info | . Ref | . Info. Materials | Resources | s Ext. Servic | es Direct Qt. Info | Addl. Charge | es CO T/C/D | CO Maint. Ob | j. Pricing Su | mmary | Assessment In | fo. | | |
| - | Cost B | reak up – | Current | cy CAD | | | | Ma | it. Cost 205500. | 00 | | | | Resources 4950 | |
| | Search | Filters - | Ext.Service | ES | | | | Oth.0 | harges | | | _ | | | |
| | | | Search By Task | # | T | | | | | | Ge | t Details | | | |
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| = | Do | c. Type | Doc. # | Element | Entity Type | Entity # | Task # | Sequence | Attributes | Estd.Qty. | UOM | Estd. Cost / Unit | Cost (Base Curr.) | Estd. Qty. Source | |
| 1 | SW | ю | EWO-000997-2015 | Material | Part | 0-001-368-016:35895 | 3-00-62 | 1 | Consumable | 130.00 | ea | 100.00000000 | 13000.00 | Qtd.Qty | |
| 2 | SW | 0 | EWO-000997-2015 | Resource | Resource | 08 | 3-00-62 | 1 | | 12.00 | Hrs | 60.00000000 | 720.00 | Qtd.Qty | |
| 3 | SW | 0 | EWO-000997-2015 | Resource | Resource | 09 | 3-00-62 | 1 | | 10.00 | Hrs | 60.00000000 | 600.00 | Qtd.Qty | |
| 4 | SW | 0 | EWO-000997-2015 | Resource | Resource | 100-01-0101 | 3-00-62 | 1 | | 5.00 | Hrs | 30.0000000 | 150.00 | Qtd.Qty | |
| 5 | SW | 0 | EWO-000997-2015 | Resource | Resource | 12 | 3-00-62 | 1 | | 3.00 | Hrs | 60.0000000 | 180.00 | Qtd.Qty | |
| 6 | SW | 0 | EWO-000997-2015 | Material | Part | 0-001-368-016:35895 | 3-00-64 | 2 | Consumable | 135.00 | ea | 100.00000000 | 13500.00 | Qtd.Qty | |
| 7 | SW | 0 | EWO-000997-2015 | Resource | Resource | 100-01-0101 | 3-00-64 | 2 | | 5.00 | Hrs | 30.0000000 | 150.00 | Qtd.Qty | |
| 8 | SW | 0 | EWO-000997-2015 | Resource | Resource | 24 | 3-00-64 | 2 | | 8.00 | Hrs | 60.0000000 | 480.00 | Qtd.Qty | \checkmark |
| 9 | SW | 0 | EWO-000997-2015 | Resource | Resource | 25 | 3-00-64 | 2 | | 7.00 | Hrs | 60.00000000 | 420.00 | Qtd.Qty | |

Exhibit: 5

If the option is set as 'All Warehouses' then the **Inquire Stock Availability** screen will launch on click of quantity data hyperlink. The inquire stock availability screen

| | | | | showing t | he main core | part availabilit |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|
| ★ 📄 Inquire Stock Availability | | | | when | the option se | etting is "All |
| Search Criteria | | | | | Warehous | es" |
| Select Warehouse | | | Trading Part Info | | Warchous | |
| Storage Location | Zone # | T | Tradin | Partner Type | * | |
| Warahouse # | Bin # | - | Tra | ding Partner # | | |
| Prod Tofa | 001 # | | Diselas Online | | | |
| - Part Inio | | 8 | Display Option | | | |
| Part # Part # AME-SERIAL | Help on Part | | Zone # | # / Bin # Info | Zero Q | ty Parts |
| Serial # / Lot # Serial # 🔻 | | | Serial : | # / Lot # | Include | Qty In Kit |
| Others 🔍Stock Status | ▼Condition ▼ | | Tradin | g Partner Info | Alterna | te Parts |
| | | | | | | |
| | | | Exclud | e Expired Parts | Restrict | tion Into |
| | | | Exclud | e Expired Parts | Restrict | 001 I 100 |
| | | Search | Exclud | e Expired Parts | Restrict | סזתו חסם |
| Search Results | | Search | Exclud | e Expired Parts | Restrict | 0111100 |
| Search Results (4 ← 1 + 12 / 32 → 3) ▼ ▼, | | Search | Exclud | e Expired Parts | Restrict | |
| Search Results | Part # Mir, Part # | Search | Exclud S X E ≜ € ∓ ∓ Serial ≠ | Expired Parts III All Available Qty | UOM Alloca | ated Qty |
| Search Results ((▲ 1 - 12 / 32 →))) ▼ ▼, # □ Storage Location Warehouse # 1 □ ▼VL 0123 | Part # Mfr. Part # | Search | © X (2 (2) (2) (2) (2) (2) (2) (2) (2) (2) | III All Available Qty | UOM Alloca | D ated Qty |
| Search Results | Part # Mfr. Part # AME-SERTAL AME-SERTAL | Search Part Description AME-SERIAL AME-SERIAL | Exclud Serial # 1 2 | III All Available Qty | UOM Alloca | D ated Qty |
| Search Results Storage Location Vul O123 Vul O123 | Part # Mfr. Part # AME-SERIAL AME-SERIAL AME-SERIAL | Search Part Description AVE-SERIAL AVE-SERIAL AVE-SERIAL | ■ X (2) (2) (2) (2) (2) (2) (2) (2) (2) (2) | All Available Qty | UOM Alloca .00 EA .00 EA | D ated Qty |
| Scarch Results (* * 1 12/32 *)* * * * Storage Location Warehouse # 1 * * * Vul. 0123 Vul. 0123 Vul. 0123 Vul. 0123 | Part # Mfr. Part # AME-SERIAL AME-SERIAL AME-SERIAL AME-SERIAL | Search Part Description AVE-SERIAL AVE-SERIAL AVE-SERIAL AVE-SERIAL | Korrent Korrent | Expired Parts All Avalable Qty | UOM Alloca 00 EA 000 EA 000 EA 000 EA | D ated Qty |
| Scarch Results # 1 -12 / 32 >>> Y Y # Storage location Warehouse # 1 1 YUL 0123 2 YUL 0123 3 YUL 0123 4 YUL 0123 5 YUL 0123 | Part # Mfr, Part # AME-SERIAL AME-SERIAL AME-SERIAL AME-SERIAL AME-SERIAL AME-SERIAL | Search Part Description AME-SERIAL AME-SERIAL AME-SERIAL AME-SERIAL | K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K K | Expired Parts Al Available Qty T | UOM Alloca 00 EA 00 EA 00 EA 00 EA 00 EA | ated Qty |
| Search Results Storage Location Warehouse # VuL 0123 | Part # Mfr. Part # AME-SERIAL AME-SERIAL AME-SERIAL AME-SERIAL AME-SERIAL AME-SERIAL | Search Part Description AME-SERIAL AME-SERIAL AME-SERIAL AME-SERIAL AME-SERIAL AME-SERIAL AME-SERIAL | ■ X 2 | Expired Parts III Al Available Qty | ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ ↓ | D ated Qty |
| Search Results # 1 12/32 >>> Y Y # Storage Location Warehouse # 0123 2 YUL 0123 3 YUL 0123 4 YUL 0123 5 YUL 0123 6 YUL 0123 7 YUL 0123 | Part # Mfr. Part # AVE-SERIAL AVE-SERIAL AVE-SERIAL AVE-SERIAL AVE-SERIAL AVE-SERIAL AVE-SERIAL AVE-SERIAL | Search Part Description AVE-SERIAL | Korrent Korrent | III AI Available Qty I II II III | V Alloci UCM Alloci 00 EA 000 EA | D ated Qty |
| Search Results # 1 -12 / 32 >>> T T # Storage Location Warehouse # 0123 1 YUL 0123 3 YUL 0123 4 YUL 0123 5 YUL 0123 6 YUL 0123 7 YUL 0123 8 YUL 0123 | Part # Mfr. Part # AME-SERIAL AME-SERIAL AME-SERIAL AME-SERIAL AME-SERIAL AME-SERIAL AME-SERIAL AME-SERIAL AME-SERIAL AME-SERIAL | Search Part Description AVE-SERIAL | ■ 5002 ■ 5002 ■ 5002 ■ 5002 ■ 5002 | Expired Parts Al Al Available Q0y I | ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ | In Into |

Exhibit: 6

If the option is set as 'Matrix Warehouse' then the **Check Part Availability** screen will launch on click of quantity data hyperlink.

| Part De Part # / Stock / | check Part Avail tails Stock Status P A | ability ME-SERIAL mate Stock Availability | Accepted | 2 | Get Details | Warehouse # 0123 | | showing the option | e main core availability s e main core avail setting is "Matrix | ilability whe Warehouse |
|-----------------------------|-----------------------------------------------|-------------------------------------------------|-------------|-----------|---------------|------------------|---------------|--------------------|-----------------------------------------------------------------------|----------------------------|
| | 1 -1/1 + >> | тт | | | | | Al | ¥ | Q | |
| # 18 | Part # | Stock Status | Warehouse # | Stock UCM | Requested Qty | Available Qty | Allocated Qty | En | gineering Notes | |
| 10 10 | AME-SERIAL | Accepted | 0123 | EA | | 17.00 |) | 5.00 | | |
| | < | | | | | | | | , | |
| | | | | | | | | | | |

WHAT'S NEW IN CUSTOMER ORDER & SALE CONTRACT?

Requirement to 'Track the TAT of Quotation process, from estimation till quotation approval.'

Reference: AHBF-12287

Background

The **Manage Sale Contract** serves to capture the 'Turn-Around-time' for an Aircraft Job/ Part job. The TAT in sale contract finds itself a Tab page inside the **Manage Sale Contract** screen, to capture the time taken to complete a job internally and the time agreed upon with the customer as TAT. Cust Duration. The new feature facilitates tracking of TAT from estimation till Quote Approval to the MRO. Standard time limits for preparing Quote from estimation and Allowable Duration for Quote Approval will be agreed upon at the contract level between the MRO and the customer, thereby ascertain the Excusable Delays at the Customer Order Level. Additionally, modification to TAT customer duration also can be undertaken at the Customer Order Level.

Change Details

- The following columns have been included as part of the TAT Parts tab in Manage Sale Contract :
 - <u>Allowed Qt. App. Duration</u> serves to capture the standard allowable duration for approving the quote by the customer after release and thereby is used in computing the Excusable Delays owing to Quote Approval time taken by the customer."
 - <u>Std. Qt. Prep. Duration</u> serves to capture the standard time to be taken for preparation of Quote from estimation."
 - <u>TAT Start Ref. Date</u> will load a new value "Initial Qt. Acceptance Date."- by which the TAT will be computed after the customer gives his first acceptance to the Quote i.e. the TAT will start for that part job after initial quote approval by Customer.
- Note: "If the TAT Start Ref. Date is selected as 'Initial Qt. Acceptance Date' then the Excusable Delays owing to Quote Approval will not be computed."

Exhibit 1:

Manage Sale Contract – TAT Parts Tab:

| Manage : Contract De Primary Info. | age TAT Start Ref. Date to load a new value "Initial Qt. Acceptance Date." TAT computation commences from when the customer gives first acceptance to the Quote. Pert Eff. Ref. Code :Center # D Date / Coart Ref. Date TAT 001 Customer Ship Date | | fy Contract TAT - Parts | Contract Con | | | | | | | | | |
|------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|---------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------|-----------------------------|--------------------|---|--|--|--|--|--|
| # D Par | t Eff. Ref. Code | :Center # P | Start Ref. Date | | TAT End Ref. Date | Shop TAT - Cust. | Shop TAT - Plannin | a | | | | | |
| 1 🖾 TAT | -001 | • | Initial Ot. Acceptance Date | v | Customer Ack. Date | ~ | 20 | | | | | | |
| 2 🖾 TAT | -002 | * | | | Shipment Date | * | 17 | | | | | | |
| 3 🗄 TAT | Customer Ship Date Customer Ship Date Recept Date | | Shipment Date | v | | | | | | | | | |
| | | | Work Initiation Date Initial Qt. Acceptance Date Manual | a de | | | | | | | | | |
| | | < | 1 | | | | | > | | | | | |
| | | Confirm Contract | Save | Franc TAT Detail | | Cancel Contract | | | | | | | |
| at Pricing & Invoid | ing Details | | Edit Terms of Execution | | Ed | t Incoming & Outgoing Terms | | | | | | | |

Exhibit 2:

| | Manage | Sale C | ontrac | xt – TAT F | Parts Tab | " | Newly added colu capture the Allow quote by the cus taken for prepara | imns in iable d tomer ation of | Manage S luration for and Stand f Quote from | Sale Contract to approving the ard time to be m Estimation." |) |
|---------------------------|---------------------------------------------------|------------------|-----------------|---------------------|-----------------------|---------------------------|--------------------------------------------------------------------------------|-----------------------------------------|-------------------------------------------------------|-----------------------------------------------------------------------|---|
| Man | lage Sale Contract | | | | | | | | | | |
| Contra | Contract # / Rev. # Ø | TATtest1 | 5 | Create Contra | sct 🔘 Modify Contract | | 7/ | | 1 | Go | |
| Priman | y Info. Aircraft Effectivity | Part Effectivity | y Part Serial | Work Scope TA7 | - Aircraft TAT - Part | s Incl. & Excl Task | Excl Consumed Parts | Contract I | Upload Summary | | |
| H 4 | 1 -3/3 , | - 0 + 1 | т. т. | | | ABOXE | | All | | ▼ 0 | 5 |
| 6.11 | Part Eff. Ref. Code | 8 | hop TAT - Cust. | Shop TAT - Planning | Ext. Rep. TAT - Cust. | Allowed Qt. App. Duration | Std.Qt. Prep.Duration | | TAT Stated In | | |
| | E TAT-001 | * | 20 | 10 | | | | | Business Days | * | 1 |
| | TAT-002 | * | 17 | 10 | | 6.60 | 0 | 4.00 | Business Days | ~ | |
| | EI TAT-003 | * | | | 10 | | | | Business Days | * | |
| | | | | | | | | | | | |
| | | | < | | | | | | | > | |
| | | Cor | nfirm Contract | | Save Part TAT D | Details | Car | ucel Contra | st | | |
| | | CON | IIIII Concract | | | | | ICE Contras | | | _ |
| at Pricing dit Additio | a Involung Details mai Info. | | | Upload Documents | dom | | View Associated Do | tgoing Terms x. Attachme | ints | | |

> In the Manage Customer Order the following changes have been introduced :

TAT Commercials Tab

• Adjustment – Cust. Duration – This field is provided to capture the adjustment, if any, to the TAT Customer Duration which is defined at the contract level.

- The Adj. Comments For initial setup and for every modification of Adjustment Cust. Duration, the comments will be recorded at the Customer Order Level.
- > In the **Manage Order Execution** the following changes have been introduced:

Order Execution Details Tab

- Adjustment Cust. Duration This field is provided to capture the adjustment, if any, to the TAT Customer Duration which is defined at the contract level.
- The Adj. Comments For initial setup and for every modification of Adjustment Cust. Duration, the comments will be recorded at the Customer Order Level.
- Ex. Delay Qt. Approval (Days) Excusable Delays arising when the 'Actual time' taken by the customer is more than the 'Allowable duration' as per the contract.
- Additionally, 'Total Excusable Delays' adding Excusable Delays owing to Quote Approval and Other Excusable Delays will be displayed.
- Instantly view the 'Allowable Quote Approval Duration' and 'Actual Quote Approval Duration' which finds a place inside the pop up.
- Modification to the Adjustment –Cust. Duration will be tracked as a History in the Multiline.

| Exhibit 3: | | | | | | [| Manage Cus | stomer Order | screen showing the |
|-----------------------------------------|-------------------------|------------------------|---------------------------|--------------------|----------------|--------------------------|-------------------------|---------------|---------------------|
| Manage C | ustomer O | rder – T | AT & Comm | nercials | tab: | | Adjustment – | Cust. Duratio | on and Adj.Comments |
| ★ 📄 Manage Customer Orde | r | | | | | | | | |
| Order # / Rev. # 👂 | CO-007717-2015 | 1 | (| Create Order | Modify Order | Go | | | 1 |
| Order Details Work Execution Infe | o. TAT & Commercials | Shipping Terms | Billing Terms Taxes / | Charges / Discount | | | | | |
| TAT Stated in | Rusiness Dave | | TAT Duration - Oust | 25 | | Adjust Duration (Da | (8) 5.00 | ~ | |
| Adi, Comments | test | | | | | TAT Duration - Plan | ing 20 | | |
| Start Ref. Date | Work Initiation Date | | Start Date | 10/29/2015 16:13:3 | 4 🛗 | Original Contract Req. D | ate | | |
| End Ref. Date | Order Completion Date | | Promised Delivery Date | 11/17/2015 | | Planned End D | ate 09/04/2015 12:43:53 | | |
| | Penalty Notes | Manually Closed | | | | | | | |
| | TAT Revision Comments | TAT info revised based | on Revision Re-assignment | | | | | | |
| Other Order Details | | | | | | | | | |
| Currency | CAD | T | Invoice Applicable? | Yes | • | Budget Re | .# | T | |
| Primary Part Group | | v | Analysis Code 👂 | | | | | | |
| - NTE Price | | | | | | | | | |
| | | | | | | | | | |
| Other Pag. Price | | v | Total NTE Price | | | Labour H | nce | | |
| | | | Total Michine | | | | | | |
| Pricelist Reference | | | | | | | | | |
| Service Pricelist # 👂 | TestSPL | | Description | TestSPL | | | | | |
| Part Pricelist # 👂 | 400007-EM-2012-ONWING-F | PL | Description | Air Canada ON Wing | Engine-APU PPL | | | | |
| | | | | | | | | | |
| | | | Save TAT & | Commercials | | | | ~ | |
| | | | | | | | | | |

Exhibit 4:



WHAT'S NEW IN SALES SETUP & SERVICE SALES MANAGEMENT?

Ability to define child part coverage on aircraft jobs based on a residual clause

Reference: AHBF-13692

Background

For an aircraft job, the child part removed from that aircraft will be covered under either the aircraft terms or part terms, if the effective clause is applicable for that part. The requirement was to cover the child part removed from the aircraft which does not have a specific coverage, and which comes as 'Adhoc' service requests to be covered under the 'Residual Clause' with a different pricing basis from that of the aircraft job. For instance, the aircraft heavy maintenance jobs might be covered under 'Fixed pricing' and the 'Adhoc' parts might be priced based on 'T & M' basis.

Change Details

The following changes have been undertaken for child part coverage:

- The existing functionality does not allow defining a part under 'Residual Clause' with coverage under 'Part Terms.' The validation has been relaxed to include 'Adhoc' parts under 'Residual Clause' to be covered under 'Part Terms' in an aircraft contract
- The change is to price such parts under 'Residual Clause' under T & M basis when the Aircraft is on a 'Fixed Pricing' basis.
- While Evaluating contracts, Effective Clause, if exists, will be considered first. If not exists, based on the Residual clause the evaluation will happen.
- Work order / Repair Order will be set up for the part covered under 'Residual Clause' and pricing will be on T & M basis.

Exhibit 1:

Manage Sale Contract showing Effectivity Type "Residual"

| Manage Sale Contract | | | | | | | | | | II 14 8 | 4 | + ' | 5 [9 | |
|----------------------------------------------------------|----------------------------------|-----------------|----------|---------------------------|-----------------------------|------------|----------------------------------------------|--------|-------------------------|----------------|-----|----------|-----------|--|
| Contract # / Rev. # Primary Info. Aircraft Effectivit | ρ ChidTest γ Part Effectivity | 1 Part Séral | Create C | iontract 🔘 Moo | áfy Contract TAT - Parts | Incl. & Ex | cl Task Excl. | - Cons | umed Parts Contract | Upload Summary | Go | | | |
| н н 1 -1/1 р рр | + + 0 0 | T.T. | | | | 人主日 | X 2 0 × | e | 14 (II) at | × | | | Q | |
| # 🗇 Part Eff. Code | Applicability | s Grou | Q # Q | Customer G | oup Desc. | | Eff. Type | | Coverage - A/C Contract | | | Ref. Arc | raft Effe | |
| Pe-001 | Spedfic | | | | | | Residual Effective Exclude Residual | • | Included - Part Terms | | * * | AC-001 | | |
| dt Approved Repair Suppler List | View Part Grou | * | | San View Aircraft Grou | ve Part Effectivit | y | | | | | | | , | |
| | Confirm (| Contract | | | | | | | Cancel Contract | t i | | | | |

WHAT'S NEW IN FLIGHT CONTRACT?

Enhancements in Manage Flight Contract

Reference: AHBF-11050

Background

Flight Charter service providers often bill their customers on weekly or bi-weekly basis. In such a scenario, flight contracts must have the capability to define Billing Heads as 'As Required' in order to invoice customer as and when it is required.

Change Details

With this enhancement, the user can define Billing Heads of Customer-specific flight contracts with Inv. Milestone as 'As Required' under following conditions:

| Invoicing Element | Charge for | Charge Type | "As Required" Allowed? |
|-------------------|------------|-------------------------|------------------------|
| Fixed Charges | | Std. Rate | No |
| Fixed Charges | | Fixed Amount | Yes |
| Operating Charges | Usage | Std. Rate | Yes |
| Operating Charges | Fuel | Expense Charge Back | Yes |
| Operating Charges | Fuel | Std. Rate - Consumption | Yes |
| Operating Charges | Fuel | Std. Rate - Usage | Yes |
| Operating Charges | Crew | Std. Rate | Yes |
| Operating Charges | Activity | Std. Rate | Yes |
| Operating Charges | No Flight | Std. Rate | Yes |
| Operating Charges | Others | Expense Charge Back | Yes |
| Operating Charges | Others | Std. Rate | Yes |
| Crew Charges | | Std. Rate | Yes |
| Crew Charges | | Fixed Amount | Yes |
| Other Charges | | Std. Rate | Yes |
| Other Charges | | Fixed Amount | Yes |

Now 'Inv. Milestone' of Customer-specific contracts can be defined as 'As Required' even for Billing Heads with Charge Type 'Fixed Amount', such as Fixed Charges, Crew Charges and Other Charges. Further, Inv. Milestone as 'As Required' is allowed for Operating Charges. Subsequently, those Billing Heads which are marked as 'As Required' will be commonly available for flight billing as and when the Flight Charter service providers wish to bill their customers.

Exhibit 1:

Now Inv. Milestone can be defined as "As Required" for Billing Heads with Charge Type "Fixed Amount"

| | Flain Details | | | | | | | | | | | | | 1 | | |
|-------------------|--------------------|--------------|------------------------|----------------|------|-----------------|---------------|-----------|----------|--------------|-----------------|-----------------|----------|---|--|--|
| | Christier # / 1 | ter a Quitti | -CONT-01/0 | | | Contrain Type | Customer Se | pecfic | | | Statut A | pproved | | | | |
| Paramel | ers Inv. Basis | Inc. Rates | Unage Rates - Sab Base | d Orew Charges | Non® | liebie Elementa | T/C/D | Bilito | Gustomer | | Erretzioe to | | | | | |
| et (11) | 1 -4 /4 + ++ | + - 0 + | τ | | | | | | ANDX | | AL | | P | | | |
| | Billing Head | Jev. | Element Charge for | Inv. Miestory | | PayTerm,D | Status | | Remarks | Charge 7,pe | Los | Aphe Case. Type | Acrivity | | | |
| 1.0 | Conveyance | • Oex | v Ourges | Pa Recurse | - | N030 0000_00.0 | Active | ~ | | Std. Rate | No. of times of | | | | | |
| 2 2 | Fight Hour Charges | - Oper | racing Large | As Required | | N030 0000_00.0 | Active | * | | Std. Rate | Per Fight Hour | | | | | |
| | Mobilization Fee | 👻 Bod | d Charges | As Required | * | N0300000_00.0 | Active | * | | Fixed Amount | One Time | | | | | |
| 6 E | Plot | v Oper | rating Gew | As Required | * | ND30 0000_00.0 | ALLINE | * | | Std. Rate | Dave | | | | | |
| | | • | | | * | | Active | * | | | | | | | | |
| | < | | | | | See 10 | Prot | | | | | | > | | | |
| | | | | | | | | | | | | | | | | |
| | | | Quelen | | | | | | | | Dencel | | | | | |
| | | | | | | | Edit Addition | nel tréo. | | | | | | | | |
| Nin Iv | e. Seatistics | | | | | | | | | | | | | | | |
| Main 3M lecord | e. Statistics | | Owned by DMLSER | | | | | | | Quarted Date | 21/06/2015 | | | | | |

WHAT'S NEW IN MANAGE SALE CONTRACT?

Ability to copy the Sale Contract

Reference: AHBF-12244

Background

Creation of **Sale Contract** requires various mandatory and non-mandatory information to be filled in multiple tab pages, some of which might be common across contracts. When a new contract is created, all such common information should be provided by the user again, which might be time consuming. Therefore, the requirement to Copy Contract information from an already existing Sale Contract was required so that only few attributes needs to be entered/ modified afresh.

The enhancement provides ability to copy 'Customer Specific' or a 'General' contract. Time taken to create a new Sale Contract will be drastically reduced using copy functionality.

Change Details

- Introduction of new section 'Copy from' with controls 'Contract #/ Rev. #' & a 'Copy' button in Manage Sales Contract screen's Primary Info. Refer Exhibit 1
- Exceptions : 'Part Serial tab', 'Billing terms' & 'Shipping terms' in Edit incoming & outgoing terms, these information will not be copied while copying a contract
- While copying a customer specific contract 'Customer Information Section' will not be copied and information such as 'Customer #' and 'Cust. Contract # / Rev. #' is to be provided mandatorily by the user. Refer Exhibit 2
- On click of Copy button in 'Copy From' Section the details of the contract is to be copied in their respective tabs based on the reference 'Contract #/ Rev. #' provided in Copy from section taking into consideration the exceptions. *Refer Exhibit 3*
- Exclusive information such as 'Aircraft Reg. #', 'Aircraft MSN' & 'Rmv. From A/C Reg. #', 'Rmv. From A/C MSN' etc will not be copied in their respective tabs
- > Contract will be saved in 'draft' after copying.
- > Exceptions of mandatory nature will be shown in 'Contract upload summary' tab.
 - Refer Exhibit 5

Exhibit 1:

| ★ 📄 Manage Sale Contract | | | |
|-----------------------------------------------------------------|---------------------------------------|------------------------------------------------------|------------|
| - Contract Details | | | |
| Contract # / Rev. # P | Oreate Contract Modify Contract | | Go |
| Primary Info. Aircraft Effectivity Part Effectivity Part Serial | Work Scope TAT - Aircraft TAT - Parts | Incl. & Excl Task Excl Consumed Parts Contract Uploa | ad Summary |
| Contract Date | Contract Start Date | Contract End Date | |
| Effective from | Effective to | mevision Comments | |
| Contract Stage Firm 💌 | User Status | ▼ Cust. Service Rep. ♀ | |
| Sale Type 💌 | Contract Category | ▼ Currency | CAD |
| Engagement Type 💌 | Controlling Unit 👂 | Analysis Code 👂 | |
| Contract Coverage | | 0 Remarks | |
| Customer Information | | | |
| Customer # 👂 | Customer Name | 'Copy From' existing Sale co | ontract |
| Email | Phone | option is provided in Manage | e Sale |
| Cust. Contract Rev. Date | R | Contract screen | 0 |
| - Copy From | | | |
| Contract # / Rev. # 👂 | Сору | | |
| + Revision Details | | | |
| | Save Contract Main Info. | | ~ |
| Confirm Contract | | Cancel Contract | |
| Edit Pricing & Invoicing Details | Edit Terms of Execution | Edit Incoming & Outgoing Terms | |
| Edit Additional Info. | Upload Documents | View Associated Doc. Attachments | |

Addition of new section 'Copy From' Manage Sales Contract

Exhibit 2:

Mandatory fields to be provided for copying a contract (Customer Specific)

| Manage Sale Contract | | Mandatory field | | ■ <i>≭</i> | ; ; ← ? □ . |
|-----------------------------------------------------------|------------------------------|---------------------------------------------|---------------------------|--------------------------------------------------------------------|-------------|
| - Contract Details | | | | | |
| Contract # / Rev. # 👂 | K | Create Contract | Modify Contract | Go | |
| Primary Info. Aircraft Effectivity | Part Effectivity Part Serial | Work Scope TAT - Aircraft TAT | - Parts Incl. & Excl Task | Excl Consumed Parts Mandatory field | |
| Contract Information | | | | | |
| Contract Type | Customer Specific 🛛 🔻 | Obj. Eff. | Parts 💌 | LIS | |
| Contract Date | | Contract Start Date | | Contract End Date | |
| Effective from | | Effective to | Ē | Revision Comments | |
| Contract Stage | Firm | User Status | • | Cust. Service Rep. 👂 00000736 | |
| Sale Type | • | Contract Category | • | Currency | v |
| Engagement Type | • | Controlling Unit 👂 | | Analysis Code 👂 | |
| Customer Information | Contract Coverage | | | Remarks | |
| Mandatony field | 400006 | Customer Name | | Contact Person | |
| | | Phone | | Cust. Contract # / Rev. # Test | |
| Cust. Contract Rev. Date | * | | Revision Notes | | \$ |
| Copy From Contract #/Rev. | # P | Co | ру | Mandatory field | v |
| | Confirm Contract | | | Cancel Contract | |
| Edit Pricing & Invoicing Details Edit Additional Info. | | Edit Terms of Execution Upload Documents | | Edit Incoming & Outgoing Terms View Associated Doc. Attachments | |
| + Record Statistics | | | | | ~ |

Exhibit 3:

How to Copy a contract

| | Manage Sale Contract | | | | | | | | II 7. | : 특 다 | + 1 | 2 |
|---------------------|-----------------------------------------------------------|--------------------|-------------|---------------------------------|-------------------|----------------|-------------------|--------------------------------------------------------------------|-----------|-------|---------|---|
| | - Contract Details | | | | | | | | | | | |
| | Contract # / Rev. # 👂 | | | | Create Cor | ntract 🔘 M | lodify Contract | Go | | | | |
| | Primary Info. Aircraft Effectivity | Part Effectivity | Part Serial | Work Scope | TAT - Aircraft | TAT - Parts | Incl. & Excl Task | Excl Consumed Parts Contract Uploa | d Summary | | | |
| | Contract Information | | | | | | | | | | | |
| | Contract Type | Customer Specific | • | | Ot | oj. Eff. Parts | • | Status | | | | |
| | Contract Date | | (| | Contract Star | Date | Í | Contract End Date | | | | |
| | Effective from | | | | Effec | tive to | | Revision Comments | | | | |
| | Contract Stage | Firm | ▼ | | User | Status | - | Cust. Service Rep. 👂 | 00000736 | | | |
| | Sale Type | | Ŧ | | Contract Ca | tegory | • | Currency | CAD | | • | |
| | Engagement Type | | • | | Controlling L | Init 👂 🔄 | | Analysis Code 👂 | | | | |
| | | Contract Cover | age | | | | | C Remarks | | | | |
| | Customer Information | | | | | | | | | | | |
| | Customer # 🔎 | 400006 | | | Customer | Name | | Contact Person | | | | |
| | Email | | | | | Phone | | Cust. Contract # / Rev. # | Test | | | |
| | Cust. Contract Rev. Date | | | | | | Revision Notes | | | | | |
| eference contract r | 10. Contract # / Rev | .# Ø 4000007EMCF34 | Bn 10 | 0 | [| Сору | | lick of copy button the refe | erence | | | |
| to be provided | | Confirm Co | ntract | | | | | | | | | |
| | Edit Pricing & Invoicing Details Edit Additional Info. | | | Edit Terms of E Upload Docum | Execution ents | | | Edit Incoming & Outgoing Terms View Associated Doc. Attachments | | | | |
| | Percent Statistics | | | | | | | | | | | |

Exhibit 4:

Success message on copying a contract

| | | | | | | | | | | _ | | - | |
|------------------------------------|-------------------|--------------|------------------------------------|------------------|-----------------------|-------------|------------------------|--------------|---------------|-------------|----------|-----|---|
| Manage Sale Contract | | | | | | | | | = x | ē ⊊ | s 🔶 | ? [| ĸ |
| - Contract Details | | | | | | | | | | | | | _ |
| Contract # / Rev. # 👂 | Testshub3 | 0 | Crea | ite Contract 🛛 🔘 | Modify Contract | | Go | | | | | | |
| Primary Info. Aircraft Effectivity | Part Effectivity | Part Serial | Work Scope TAT - Aircr | aft TAT - Par | rts Incl. & Excl Task | Excl Consur | med Parts Cont | ract Upload | d Summary | | | | |
| Contract Information | | | | | | | | | | | | | ^ |
| Contract Type | Customer Specific | • | | Obj. Eff. Par | ts 💌 | | | Status | Draft | | | | |
| Contract Date | 10/01/2006 | | Contract | Start Date 01/ | /01/2011 | I | Contrac | t End Date | 12/31/2020 | | | | |
| Effective from | 11/12/2011 | | | Effective to 11/ | 13/2011 | | Revision | n Comments | | | | | |
| Contract Stage | Firm | | | User Clarker | | 1 | Curt Cerv | ice Rep. 👂 | 00000736 | | | | |
| Sale Type | T&M | Ramco Aviati | ion Message | | | | x | Currency | USD | | | | |
| Engagement Type | On Request | ~ | | | | | y | sis Code 👂 | | | | | |
| | Contract C | (i) Contract | t "Testshub3" has been copied succ | cessfully. | | | Close | Remarks | AC CF34-8 & - | 10 Engine I | Repair 🗘 | | |
| Customer Information | | | | 6 | | | | | | | | | |
| Customer # P | 400006 | | | 4 | D | | br | ntact Person | | | | | |
| Email | | | | Dhama | | 1 | | # / Rev. # | Test | | | | |
| Cust. Contract Rev. Date | | 曲 | | 、 、 | Revision Notes | | | | - | | | | |
| | | | | | INC PROPERTY OF COM | | | | | | | | |
| Pevision Details | | | / | | | | | | | | | | ~ |
| | | | Contract ha | as been cr | opied successfu | ılly | | | | | | | |
| | Confirm | Contract | | | | | Cancel Con | tract | | | | | |
| Edit Pricing & Invoicing Details | | | Edit Terms of Execution | | | Edit In | ncoming & Outgoing Te | erms | | | | | - |
| Edit Additional Info. | | | Upload Documents | | | View A | Associated Doc. Attack | hments | | | | | |
| Decourd Statistics | | | | | | | | | | | | | ~ |

Exhibit 5:

Contract upload summary showing exceptions

| Manage Sale Contract | | | | | E X 를 다 | + ? 🗔 🛛 | ĸ |
|-----------------------------------------------------------------|---------------------------|--------------|-------------------|---------------------------------------|---------|---------|---|
| Contract Details | | | | | | | ~ |
| Contract # / Rev. # D Testshub3 0 | Create (| Contract 🔘 M | lodify Contract | Go | | | |
| Primary Info. Aircraft Effectivity Part Effectivity Part Serial | Work Scope TAT - Aircraft | TAT - Parts | Incl. & Excl Task | Excl Consumed Parts Contract Upload S | Summary | | |
| Display Option | | | | | | | |
| Mandatory? | s | Specified? 🔲 | | Get | | | |
| | | | L III I | | - | Q | |
| # 🗆 Sale Type Eff. Type Eff. Code | Reg. Info. Group | Mandatory | Specified? | | | | |
| 1 🗉 T & M Primary Info | Shipping Terms | Yes | No | | | | |
| 2 🗉 T & M Primary Info | Billing Terms | Yes | No | | | | |
| | \wedge | | | | | | |
| | $\overline{}$ | | | | | | |
| | Constant structure la | | | | | | |
| | | ia Summ | ary will snow | | | | |
| | mandatory informa | ation on s | saving it contr | ract | | | |
| | status will b | e change | to 'Fresh' | | | | |
| Confirm Contract | | | | Cancel Contract | | | |
| Edit Pricing & Invoicing Details | Edit Terms of Execution | | | Edit Incoming & Outgoing Terms | | | |
| Edit Additional Info. | Upload Documents | | | View Associated Doc. Attachments | | | |
| + Record Statistics | | | | | | | ~ |

WHAT'S NEW IN CUSTOMER?

Enhanced Customer Information visibility across User Interfaces

Reference: AHBF-14653, AHBF-11368

Background

This enhancement enables user to view customer profile from various business components of Ramco Aviation. The trading partner (customer) is widely used in various screens in the Ramco Aviation application. Hence, a facility to view customer Information from relevant screens was desired by users.

Change Details

The **View Customer Record** link has been enabled in the following screens across business components to enable various roles to access customer information as and when felt necessary. This feature provides direct access to customer information avoiding unnecessary traversal across the product. Exhibits 1, 2 &3 depicts some sample screens where the link to customer information has been provided.

| Business Component | Business Activity | Screen |
|---------------------------|-----------------------------------|---------------------------------------------|
| Shop Work Order | Plan Work Order | Plan Work Order |
| Shop Work Order | Record Shop Execution Details | Record Shop Execution Details |
| Shop Work Order | Manage Intershop Routing | Manage Intershop Routing |
| Shop Work Order | Review Part Readiness Log | Review Part Readiness Log |
| Shop Work Order | Review Work Execution | View Workorder Details |
| Shop Work Order | Manage Teardown Information | Manage Teardown Information |
| | Record Part Consumption & | |
| Shop Work Order | Return | Record Part Consumption & Return |
| Shop Work Order | Issue Certificates of Maintenance | Issue Certificates |
| Work Monitoring and | | Record Work Hold |
| Control | Record Work Hold | |
| Sales Quotation | Approve Sale Quote | Approve Sale Quotation |
| Goods Inward | Manage Quarantined Parts | Manage Quarantined Parts |
| Stock Maintenance | Inquire Stock Availability | Inquire Stock Availability |
| Material Request | Create Material Request | Create Material Request |
| Material Request | Edit Material Request | Select Material Request |
| Material Request | Edit Material Request | Edit Material Request |
| Material Request | Authorize Material Request | Select Material Request |
| Material Request | Authorize Material Request | Authorize Material Request |
| Material Request | Short Close Material Request | Short Close Material Request |
| Material Request | Selective Short Close | Selective Short Close |

| Business Component | Business Activity | Screen |
|---------------------------|--------------------------------|--------------------------------------|
| Material Request | View Material Request | Select Material Request |
| Material Request | View Material Request | View Material Request |
| Stock Issue | Record Direct Shipping Note | Record Shipping Note |
| Stock Issue | Record Shipping Note | Record Shipping Note |
| Stock Issue | Edit/Confirm Shipping Note | Record Shipping Note |
| Stock Issue | View Shipping Note | View Shipping Note |
| Stock Return | Edit Return | Edit Material Return |
| Stock Return | Confirm Return | Confirm Return |
| Stock Receipt | Record Stock Transfer Receipt | Record Stock Transfer Receipt |
| Stock Receipt | Edit Stock Transfer Receipt | Edit Stock Transfer Receipt |
| Stock Receipt | View Stock Transfer Receipt | View Stock Transfer Receipt |
| Stock Receipt | Confirm Stock Transfer Receipt | Confirm Stock Transfer Receipt |
| Customer Service | Manage Direct Pre-payment | |
| Invoice | Invoice | Manage Invoice |
| Customer Invoice | Create Direct Invoice | Create Invoice |
| Customer Invoice | Edit Direct Invoice | Select Invoice |
| Customer Invoice | Edit Direct Invoice | Edit Invoice |
| Customer Invoice | Create Packslip Invoice | Select Packslip |
| Customer Invoice | Create Packslip Invoice | Create Invoice |
| Customer Invoice | Edit Packslip Invoice | Select Invoice |
| Customer Invoice | Edit Packslip Invoice | Edit Invoice |
| Customer Invoice | Create Miscellaneous Invoice | Create Invoice |
| Customer Invoice | Edit Miscellaneous Invoice | Select Invoice |
| Customer Invoice | Edit Miscellaneous Invoice | Edit Invoice |
| Customer Invoice | Authorize Invoice | Select Invoice |
| Customer Invoice | Authorize Invoice | Authorize Invoice (Direct Invoice) |
| Customer Invoice | Authorize Invoice | Authorize Invoice (Packslip Invoice) |
| | | Authorize Invoice (Miscellaneous |
| Customer Invoice | Authorize Invoice | Invoice) |
| | | Authorize Invoice (Ref.Doc. based |
| Customer Invoice | | |
| Customer Invoice | Hold/Release Invoice | |
| Customer Invoice | Hold/Release Invoice | Hold/Release Invoice |
| Customer Invoice | Reverse Invoice | Select Invoice |
| Customer Invoice | Reverse Invoice | Reverse Invoice |
| Customer Invoice | View Invoice | Select Invoice |
| Customer Invoice | View Invoice | View Direct Invoice |
| Customer Receipt | Create Receipt | Create Receipt |
| Customer Receipt | Edit Receipt | Select Receipt |
| Customer Receipt | Edit Receipt | Edit Receipt |
| Customer Receipt | View Receipt | Select Receipt |

| Business Component | Business Activity | Screen |
|---------------------------|----------------------|--------------------------|
| Customer Receipt | View Receipt | View Receipt |
| Customer Receipt | Authorize Receipt | Select Receipt |
| Customer Receipt | Authorize Receipt | Authorize Receipt |
| Customer Receipt | Hold/Release Receipt | Select Receipt |
| Customer Receipt | Hold/Release Receipt | Hold/Release Receipt |
| Customer Receipt | Reverse Receipt | Select Receipt |
| Customer Receipt | Reverse Receipt | Reverse Receipt |
| Customer Portal | View Balance | View Balance Information |

Exhibit 1:

Enhanced Edit Invoice screen to view Customer Information

| Invoice Information | | | | | | |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------|--------------------------------------------------------------------------|------------------------------------------------|-------------------------------|------------------------|
| | | | | | | |
| Invoice # | AB000001 | | | | Status Fresh | |
| Invoice Date | 11/09/2015 | | Finance Book ABC 💌 | Customer | | |
| Payment Information | | | | Nama ia | | |
| Bill To Customer # 🖇 | 400004 | | Bill To Customer Name Customer 7 | Ivanie is | | |
| Ship To Customer # | 400004 🐨 | | Ship To Customer Name Customer 7 | linked to | Ship To Id Bill to | v |
| Sale Type | AIN V | | Cash # | View | | |
| Currency | USD V | | Exchange Rate 0.66667000 | Customer | Receipt Type CREDIT | |
| Pay Term 🖇 | N030D000_00.0 | | Anchor Date 11/09/2015 | Customer | Receipt Method Regular | • |
| Total Invoice Amoun | 10.00 | | Freight Amount | Records | Price list # P | |
| Comments | | | Draft 🛄 | | Auto Adjust No 🔻 | |
| a a 1 -1/1 k k . | and the local first free local | | | h 🛛 🗸 🖓 🖄 🐼 🕐 🔳 🛥 | | • |
| <u>.</u> | | T Tx | - | | | |
| E Line # Part Typ | + - 0 % 0 Q | Part # P | Part Variant # | UOM P | Quantity | Unit Price |
| # Line # Part Typ L 1 Consum 2 Compon | + - □ % Q Q e able ~ ent ~ | Part # \$P 0-001-368-016:35895 | Part Variant # ASD | | Quantity 1 | Unit Price |
| t Line # Part Typ Consum Compon | + — C) ↔ Q Q e bble → ent → | Part # Ø 0-001-368-016:35895 | Part Variant # ASD | UON D EA | Quantity 1 | Unit Price |
| Line # Partype Line # Partype 2 1 Consum Compon | + — C) ↔ Q Q e able ↓ ent ↓ | Part # P 0-001-368-016:35895 | Part Variant # ASD | | Quantity 1 | Unit Price |
| Get Item Details | k − D ⊀ Q Q e ant ¥ | Part # β 0-001-368-016:33895 | Part Variant # ASD | | Quantity | Unit Price |
| Get Item Details Edit Invoice | k = D ☆ Q CS e ant → | 0-001-368-016:35895 | Part Variant # ASD Edit and Authorize Invoice | | Quantity 1 | Unit Price |
| Get Item Details Edit Invoice CD | • | Part # D 0-001-368-016:35895 Compute Allocation Det | Part Variant # ASD Edit and Authorize Invoice | Pay Schedule | Quantity 1 Delete Invol | Unit Price 00 > |
| Get Item Details Get Item Details CCD CCD CCD CCD CCD CCD CCD C | • | Compute Allocation Det Attach Notes | Part Variant # ASD Edit and Authorize Invoice | EA Pay Schedule | Quantity 1 | Unit Price 00 Ce |
| Get Item Details Eddt Invoice C(D) Eddt Invoice C(D) em Send No. Details | e e vite vite of the second se | Compute Allocation Det Attach Notes Accounting In | Part Variant # ASD Edit and Authorize Invoice ads formation | Pay Schedule Shipping Details | Quantity 1 | Unit Price 00 Ce |
| Get Item Details Get Item Details Edit Invoice C/D em Serial No. Details wolce Summery | realized by D | Compute Allocation Det Attach Notes Accounting In MUSER | Part Variant # ASD Edit and Authorize Invoice also formation | Pay Schedule Shipping Details Created D. | Quantity 1 | Unit Price 00 Ce |
| CCD Consum Consum Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compon Compo | e e vite vite vite vite vite vite vite v | Part # D 0-001-368-016:35895 Compute Allocation Det Attach Notes | Part Variant # ASD Edit and Authorize Invoice | Pay Schedule | Quantity 1 | CCE |

Exhibit 2:

Enhanced View Stock Transfer Receipt screen to view Customer or Supplier Information

| View Stock Transfer Receipt Stock Transfer Receipt Information Transfer Receipt # ASR-000178-2012 | Trading Partner will | 《 4 1 2 3 4 5 > >> 3 /500 圖 次 臺 口 4 ? [6 图 Status Confirmed | 6 |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------|----------------------------------------------------------------|---|
| Receipt Category Receipt Date 10/09/2012 | redirect to either 'View Customer Records' or | User Status Costing Usage | |
| Trading Partner Type CLSTOMER Trading Partner # 400007 Part Information Receipt Details Other Details Attachments | 'View Supplier Details' based on Trading Partner Type | Trading Partner Name Customer 9 | |
| Upload Documents V | fiew Storage Details | View References | |
| View Hazmat Compliance | Senerate MMD Report | View Associated Doc. Attachments | |
| Record Statistics | | | _ |
| Created by DMUSER | | Recorded Date 10/09/2012 | |
| Last Modified by DMUSER | | Last Modified Date 10/09/2012 | |
| Confirmed by DMUSER | | Confirmed Date 10/09/2012 | |

Exhibit 3:

Enhanced Confirm Stock Transfer Receipt screen to view Customer or Supplier Information

| Search Criteria Transfer Receipt # Stock Transfer # Stock Transfer # Image: Ima | * 🗉 |) (| Confirm Stock T | ransfer Receipt | | | | | | | | | | + | ? | Cō. |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|------------------|-----------------------------|------------------|-----------------|---------------------------------------------------|-----------------------------------------------------------------|------------------------|-----------------|-----------|---------------|--------|-----------|-----|---|-----|
| Scarch Criteria Transfer Recept # Stock Transfer # Issue # Recept Category Breede Category Part # Trading Partner Type Part # Trading Partner # Part # Trading Partner # Issue # | | | | | | | | | | | Date Format m | n/dd/y | ууу | | | |
| Inautor Recept Stock Transfer Recept Recept Category Image Pather Type Part # Image Pather Type Trading Pather Type Image Pather # Search Results Image Pather # Image Pather Type Image Pather # Image Pather # | Sea | arch | Criteria | | | | | | | | | | | | | |
| Recept Category Recept Rece | | | | Transfer Rec | eipt # | | | Stock | Transfer # | | | | | | | |
| Recept Category Part # Part # Part # Trading Partner Type Trading Partner # ************************************ | | | | Is | sue # | | | Receipt Wa | rehouse # | | Ŧ | | | | | |
| Part # Trading Partner Type Trading Partner Type Search Search * * 1 - 4 / 4 / * * * Search * * 1 - 4 / 4 / * * * Search * * 1 - 4 / 4 / * * * Search * * 1 - 4 / 4 / * * * * * * 1 - 4 / 4 / * * * * * * 1 - 4 / 4 / * * * * * * 1 - 4 / 4 / * * * * * * 1 - 4 / 4 / * * * * * * 1 - 4 / 4 / * * * * * * 1 - 4 / 4 / * * * * * * 1 - 4 / 4 / * * * * * * 1 - 4 / 4 / * * * * * * 1 - 4 / 4 / * * * * * * 1 - 4 / 4 / * * * * * * 1 - 4 / 4 / * * * * * * 1 - 4 / 4 / * * * * * * 1 - 4 / 4 / * * * * * * 1 - 4 / 4 / * * * * * * 1 - 4 / 4 / * * * * * * 1 - 4 / * * * * * * 1 - 4 / * * * * * * 1 - 4 / * * * * * 1 - 4 / * * * * * 1 - 4 / * * * * 1 - 4 / * * * * 1 - 4 / * * * <td></td> <td></td> <td></td> <td>Receipt Cat</td> <td>egory 🗸 🔻</td> <td></td> <td></td> <td>L</td> <td>Jser Status</td> <td></td> <td>,</td> <td></td> <td></td> <td></td> <td></td> <td></td> | | | | Receipt Cat | egory 🗸 🔻 | | | L | Jser Status | | , | | | | | |
| Trading Partner Type Trading Partner Type Search Results Image: Search Results Image: Trading Partner Type Image: Search Results Image: Search Results <td></td> <td></td> <td></td> <td>1</td> <td>Part #</td> <td></td> <td></td> <td></td> <td>Part Type</td> <td></td> <td>•</td> <td></td> <td></td> <td></td> <td></td> <td></td> | | | | 1 | Part # | | | | Part Type | | • | | | | | |
| Search Search | | | | Trading Partner | Туре 🗸 🔻 | | | Trading | Partner # | | | | | | | |
| Search Results Image: | | | | | | | Search | | | | | | | | | |
| Image: Confirm Stock Transfer Recept Confirm Stock Transfer Recept Cancel Stock Transfer Recept | - Sea | arch | Results | | | | | | | | | | | | | _ |
| # Transfer Receipt Stock Transfer # Losue # Receipt Category Trading Partner Type Trading Partner # Trading Partner Name Less Status A 1 5 SRC-000872-014 ST-0009230-2014 ST-000230-2014 ST-000230-2014 Customer 67 0 2 SRC-000872-015 ST-0009230-2015 ST-000230-2015 ST-000212-2015 Customer 67 0 3 SRC-000872-2015 ST-000013-2012 ST-000013-2012 ST-000013-2012 Customer 67 0 4 SRC-000872-2015 ST-000013-2012 ST-000013-2012 ST-000013-2012 ST-000013-2012 Customer 71 0 4 SRC-000872-2015 ST-000013-2012 ST-000 | 44 4 | Е | 1 -4/4 → → | T Tx | | | | 人生自然合意 | # # 10 | All | | Ŧ | | | | Q |
| 1 SRC-00067-2014 ST-0002305-2014 ST-0002305-2014 ST-00022305-2014 CUSTOMER 00944 Customer 67 0 2 SRC-000672-2015 ST-000022-2011 CUSTOMER 40044 Customer 67 0 4 SRC-000672-2015 ST-000012-2012 STI-000018-2012 CUSTOMER 40044 Customer 67 0 4 SRC-000672-2015 ST-000012-2012 STI-000018-2012 CUSTOMER 400420 Customer 73 0 4 SRC-000672-2015 ST-000012-2012 STI-000018-2012 STI-000018-20 | # | | Transfer Receipt # | Stock Transfer # | Issue # | Receipt Category | Trading Partner Type | Trading Partner # | Trading Part | tner Name | User Status | 1 | Receipt D | ate | | |
| 2 SRC-000869-2015 AST-00002-2011 STI-00002-2011 Customer 67 0 3 SRC-000879-2015 STI-00022-2015 STI-002423-2015 STI-00218-2012 Customer 67 0 4 SRC-000879-2015 STI-000017-2012 STI-000018-2012 | 1 | | SRC-000862-2014 | ST-000847-2014 | STI-002306-2014 | | CUSTOMER | 400944 | Customer 6 | 7 | | 0 | 19/01/20 | 14 | | |
| 3 SRC-000877-2015 ST-000958-2015 ST-000018-2012 ST- | 2 | | SRC-000868-2015 | AST-000002-2011 | STI-000002-2011 | | CUSTOMER | 400944 | Customer 6 | 7 | | 0 | 13/24/20 | 15 | | |
| SRC-000879-2015 ST-000017-2012 STI-000018-2012 View Supplier Details' and 'View Customer Records' can be launched based on Trading Partner Type Confirm Stock Transfer Receipt Cancel Stock Transfer Receipt Cancel Stock Transfer Receipt Record Impection Details | 3 | | SRC-000877-2015 | ST-000958-2015 | STI-002423-2015 | | CUSTOMER | 400420 | Customer 3 | 1 | | 0 | 19/22/20 | 15 | | |
| 'View Supplier Details' and 'View Customer Records' can be launched based on Trading Partner Type Confrm Stock Transfer Recept Cancel Stock Transfer Recept | 4 | | SRC-000879-2015 | ST-000017-2012 | STI-000018-2012 | | | | | | | 1 | 0/07/20 | 15 | | |
| Confirm Stock Transfer Receipt Cancel Stock Transfer Receipt Cancel Stock Transfer Receipt Cancel Stock Transfer Receipt Record Inspection Details | | | | | | View Sup Customer based on | plier Details' and ' Records' can be l Trading Partner Ty | View aunched ype | | | | | | | | |
| Edit Stock Transfer Receipt Record Hazmat Compliance Record Hazmat Comp | | | < | | Confirm Stock T | ansfer Receint | | Cancel Stock Tra | nsfor Receipt | | | | | |) | |
| View Supplier Details View Customer Records | Edit Stor | ck Tra pplier | ansfer Receipt r Details | | Commission 1 | Record Hazmat Compliance View Customer Records | | Record I | inspection Deta | als | | | | | | |

ramco

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